

BAYPORT SECURITISATION (RF) LTD

INVESTOR REPORT

December 2017

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BAYPORT
FINANCIAL SERVICES

Note:

The Company adopted IFRS 9 as at 31 December 2016. All impacted figures have been restated from that date.

The adoption of IFRS 9 introduced a forward-looking **expected credit loss model** effectively recognising all future credit losses upfront as opposed to an incurred loss model as per the previous statement (IAS 39). The initial IFRS 9 adoption resulted in a reallocation within the Balance Sheet only (no Income Statement impact). On adopting IFRS 9, the Net Loans and Advances as well as the Equity balance decreased by the adoption charge.

It should be noted that for comparative purposes certain sections of this report have been presented under both IFRS 9 and IAS 39. These sections have been clearly marked for the benefit of the user.

Monthly Investor Report

Financial statistics for the period ended December 2017

Reported under IFRS 9

		Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
Performance ratios[^]													
Total income as a % of ave gross loans and advances (excl. dividends)	%	17.8%	17.6%	17.7%	17.8%	17.9%	18.1%	18.2%	18.5%	19.0%	19.3%	19.7%	20.0%
Dividend income as a % of ave gross loans and advances	%	1.9%	1.8%	1.1%	0.7%	14.5%	14.7%	14.8%	14.2%	14.2%	14.2%	14.1%	14.1%
Total income as a % of ave gross loans and advances (incl. dividends)	%	19.7%	19.3%	18.8%	18.6%	32.5%	32.8%	33.0%	32.8%	33.2%	33.5%	33.8%	34.1%
Direct and indirect expenses to ave gross loans and advances	%	4.7%	4.7%	4.7%	5.1%	5.4%	5.8%	6.2%	6.5%	6.5%	6.4%	6.5%	6.5%
Direct and indirect expenses to total income (excl. dividends)	%	26.7%	27.0%	26.7%	28.4%	30.3%	32.3%	33.9%	34.9%	34.1%	33.3%	32.8%	32.4%
Direct and indirect expenses to total income (incl. dividends)	%	24.1%	24.5%	25.1%	27.4%	16.7%	17.8%	18.7%	19.7%	19.5%	19.2%	19.1%	19.0%
Return on assets (incl. dividends)	%	4.4%	4.1%	3.1%	0.6%	16.5%	15.8%	16.3%	15.4%	15.6%	16.0%	15.5%	15.2%
Gearing ratio	times	1.8	1.8	1.8	1.8	1.7	1.6	1.5	1.5	1.5	1.5	1.5	1.4
Interest margin	%	10.3%	10.2%	10.1%	10.1%	10.1%	9.6%	9.7%	10.1%	10.5%	10.8%	11.1%	11.3%
Income statement extract													
Interest income	R '000	69 946	65 583	70 579	69 551	72 289	78 434	65 857	70 032	71 247	66 972	65 941	69 493
Non-interest revenue (excl. dividends)	R '000	8 609	5 424	1 262	5 194	5 899	5 329	5 082	5 149	5 453	5 397	5 430	5 720
Dividend income	R '000	8 859	33 814	19 611	-	-	-	27 863	-	-	7 915	-	-
Total income	R '000	87 414	104 821	91 452	74 745	78 188	83 763	98 802	75 181	76 700	80 284	71 371	75 213
Interest expenses	R '000	(21 831)	(26 458)	(25 435)	(30 870)	(1 568)	(35 685)	(30 170)	(32 131)	(29 573)	(29 080)	(26 510)	(26 473)
Direct and indirect expenses	R '000	(26 837)	(28 337)	(10 149)	(10 366)	(10 069)	(11 248)	(11 040)	(25 852)	(27 540)	(26 291)	(26 324)	(26 612)
Total expenses	R '000	(48 668)	(54 795)	(35 584)	(41 236)	(11 638)	(46 932)	(41 210)	(57 983)	(57 113)	(55 371)	(52 833)	(53 086)

[^] 12 months rolling average

Monthly Investor Report

Financial statistics for the period ended December 2017 (continued)

Reported under IAS 39		Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
Asset and credit quality ratios													
Gross loans and advances	R '000	4 826 780	4 812 599	4 899 636	4 963 315	5 061 607	5 027 697	4 638 274	4 757 328	4 769 409	4 740 745	4 803 447	4 831 485
Non-performing loans ("NPLs")	R '000	1 363 434	1 361 392	1 368 541	1 388 475	1 407 264	1 411 555	1 424 310	1 431 990	1 433 090	1 423 653	1 428 303	1 409 583
Carrying value of written off book	R '000	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930
Impairment provision	R '000	2 290 441	2 270 729	2 269 210	2 262 823	2 256 697	2 251 567	2 219 912	2 225 450	2 210 859	2 190 974	2 185 924	2 173 511
Net loans and advances	R '000	2 997 269	3 002 800	3 091 356	3 161 422	3 265 840	3 237 060	2 879 292	2 992 808	3 019 480	3 010 701	3 078 453	3 118 904
Number of loans on book		179 622	180 394	185 002	188 074	192 111	192 182	178 141	182 552	184 898	184 121	189 285	188 066
Non-performing loans ratio	%	28.2%	28.3%	27.9%	28.0%	27.8%	28.1%	30.7%	30.1%	30.0%	30.0%	29.7%	29.2%
Provision coverage	%	47.5%	47.2%	46.3%	45.6%	44.6%	44.8%	47.9%	46.8%	46.4%	46.2%	45.5%	45.0%
Investment in Zenthyme Investments (Proprietary) Limited	R '000	148 049	202 127	202 127	202 127	202 127	202 127	202 127	202 127	202 127	222 325	222 325	222 325
Funding and cash reserves													
Interest bearing liabilities	R '000	2 764 817	2 570 553	2 737 196	2 884 005	2 916 984	2 983 168	2 944 433	2 810 657	2 797 602	2 759 883	2 815 246	2 860 494
Average cost of borrowings	%	12.0%	12.1%	12.0%	12.0%	11.7%	11.6%	11.5%	11.6%	11.5%	11.5%	11.4%	11.3%
Cash and cash equivalents	R '000	743 955	534 199	575 060	691 625	572 849	616 154	917 837	696 965	644 064	617 793	642 356	633 031
Reported under IFRS 9													
Asset and credit quality ratios													
Gross loans and advances	R '000	5 048 731	5 035 021	5 128 663	5 186 654	5 289 636	5 255 491	4 863 211	4 981 113	4 990 059	4 960 517	5 017 837	5 044 908
Non-performing loans ("NPLs") [^]	R '000	1 627 121	1 615 406	1 630 884	1 651 091	1 668 317	1 671 094	1 683 793	1 689 321	1 688 163	1 674 253	1 675 186	1 651 455
Carrying value of written off book	R '000	205 768	205 071	204 552	271 010	280 456	268 292	267 571	256 375	256 706	250 625	254 132	258 328
Impairment provision	R '000	2 728 684	2 712 430	2 734 957	2 814 113	2 840 839	2 861 988	2 796 320	2 812 876	2 807 764	2 787 956	2 802 288	2 793 496
Net loans and advances	R '000	2 525 815	2 527 661	2 598 258	2 643 552	2 729 253	2 661 794	2 334 462	2 424 612	2 439 001	2 423 186	2 469 681	2 509 740
Number of loans on book		179 622	180 394	185 002	188 074	192 111	192 182	178 141	182 552	184 898	184 121	189 285	188 066
Non-performing loans ratio	%	32.2%	32.1%	31.8%	31.8%	31.5%	31.8%	34.6%	33.9%	33.8%	33.8%	33.4%	32.7%
Provision coverage	%	54.0%	53.9%	53.3%	54.3%	53.7%	54.5%	57.5%	56.5%	56.3%	56.2%	55.8%	55.4%

[^] The increase in the value of NPL's from IAS 39 to IFRS 9 is due to the release of income previously not recognised under IAS 39. The release of income is accompanied by a corresponding impairment adjustment.

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Origination

		% change MOM	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
Disbursements	R '000	(24.1%)	131 333	172 970	166 295	140 417	148 427	124 691	116 914	123 154	91 961	103 527	98 243	96 377
Number of new loans		(19.6%)	5 669	7 049	7 085	6 265	6 715	5 985	5 720	5 936	4 284	5 573	5 217	4 814
Average loan value at acquisition	Rand	(5.6%)	23 167	24 538	23 471	22 413	22 104	20 834	20 440	20 747	21 466	18 577	18 831	20 020
Average term at acquisition	Months	(0.2%)	31.2	31.3	28.5	29.3	28.1	27.1	26.5	27.0	26.6	23.8	23.9	25.3

Loan claims purchased by Bayport Securitisation (RF) Ltd *

		% change MOM	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
Loan claims purchased	R '000	127.3%	138 965	61 144	71 260	42 833	145 861	520 621	10 349	120 007	142 135	42 409	73 860	96 377
Number of loans purchased		106.8%	5 336	2 580	2 981	2 002	6 715	22 287	638	4 690	5 491	2 290	3 090	4 814
Average loan value purchased	Rand	9.9%	26 043	23 699	23 905	21 395	21 722	23 360	16 222	25 588	25 885	18 519	23 903	20 020
Average remaining term of loans purchased	Months	(0.3%)	31.2	31.3	27.5	29.7	28.1	23.8	23.7	22.0	23.1	24.1	25.6	25.3

* Loans disbursed by the originator that are not sold to Bayport Tutari RF (Ltd) are purchased by the issuer. The claims purchased by Tutari will be sold periodically to the issuer and thus a consolidated view of all originations has been disclosed.

Statistics

Loans and advances by geographic location

Province	Cellular	Payroll	Debit order	Total
Eastern Cape	12%	7%	10%	11%
Free State	6%	5%	6%	6%
Gauteng	37%	56%	39%	39%
Kwazulu-Natal	14%	13%	14%	14%
Limpopo	5%	2%	6%	6%
Mpumulanga	6%	3%	6%	6%
Northern Cape	2%	2%	3%	2%
North-West	6%	4%	5%	5%
Western Cape	12%	8%	11%	11%
Grand Total	100%	100%	100%	100%

Monthly Investor Report

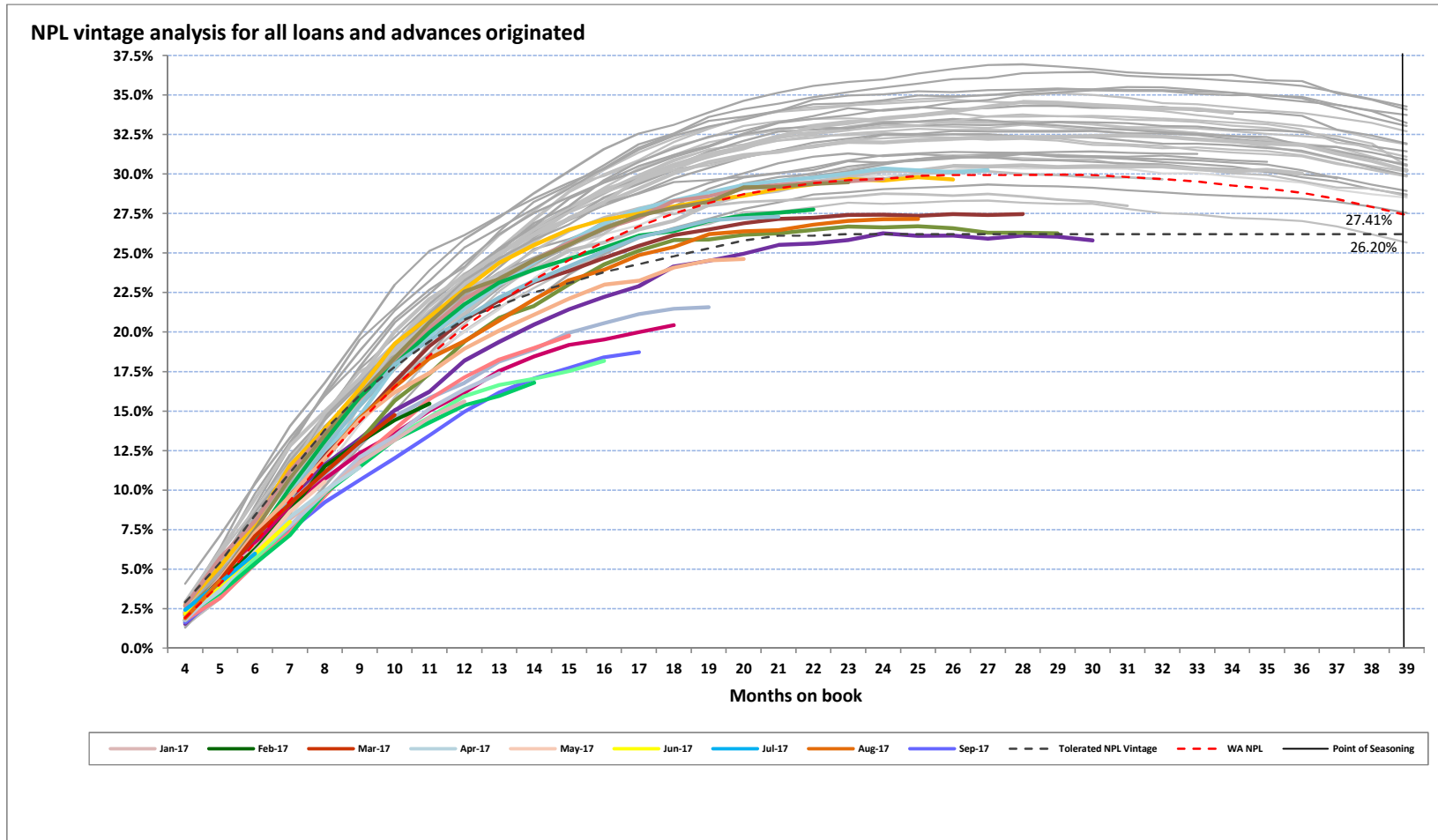
Asset quality

	% change	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
	MOM	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Reported under IAS 39													
Gross loans and advances	0.3%	4 826 780	4 812 599	4 899 636	4 963 315	5 061 607	5 027 697	4 638 274	4 757 328	4 769 409	4 740 745	4 803 447	4 831 485
Performing loans	0.4%	3 463 346	3 451 207	3 531 095	3 574 840	3 654 343	3 616 142	3 213 964	3 325 338	3 336 319	3 317 092	3 375 144	3 421 902
Non-performing loans	0.1%	1 363 434	1 361 392	1 368 541	1 388 475	1 407 264	1 411 555	1 424 310	1 431 990	1 433 090	1 423 653	1 428 303	1 409 583
Impairment provision													
Opening balance	0.1%	2 270 729	2 269 210	2 262 823	2 256 697	2 251 567	2 219 912	2 225 450	2 210 859	2 190 974	2 185 924	2 173 511	2 163 595
Bad debt written-off	(21.5%)	(37 632)	(47 929)	(41 511)	(40 850)	(47 739)	(52 550)	(47 297)	(42 219)	(45 587)	(38 565)	(40 279)	(38 040)
Provision raised^	16.0%	57 344	49 448	47 898	46 976	52 869	84 205	41 759	56 810	65 472	43 615	52 692	47 956
Closing balance	0.9%	2 290 441	2 270 729	2 269 210	2 262 823	2 256 697	2 251 567	2 219 912	2 225 450	2 210 859	2 190 974	2 185 924	2 173 511
Reported under IFRS 9													
	% change	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
	MOM	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Gross loans and advances	0.3%	5 048 731	5 035 021	5 128 663	5 186 654	5 289 636	5 255 491	4 863 211	4 981 113	4 990 059	4 960 517	5 017 837	5 044 908
Performing loans	0.1%	3 421 610	3 419 615	3 497 779	3 535 563	3 621 321	3 584 397	3 179 418	3 291 792	3 301 896	3 286 264	3 342 651	3 393 453
Non-performing loans	0.7%	1 627 121	1 615 406	1 630 884	1 651 091	1 668 317	1 671 094	1 683 793	1 689 321	1 688 163	1 674 253	1 675 186	1 651 455
Impairment provision													
Opening balance	(0.8%)	2 712 430	2 734 957	2 814 113	2 840 839	2 861 988	2 796 320	2 812 876	2 807 764	2 787 956	2 802 288	2 793 496	2 790 843
Bad debt written-off	(30.5%)	(33 447)	(48 135)	(29 209)	(40 755)	(41 123)	(42 233)	(39 027)	(30 544)	(37 361)	(25 748)	(21 352)	(28 943)
Provision raised^	94.1%	49 701	25 608	(49 947)	14 029	19 973	107 902	22 471	35 655	57 169	11 416	30 143	31 596
Closing balance	0.6%	2 728 684	2 712 430	2 734 957	2 814 113	2 840 839	2 861 988	2 796 320	2 812 876	2 807 764	2 787 956	2 802 288	2 793 496

^ The additional provision raised in July 2017 was due to the higher loans claims purchased from Tutari during the month. Under IFRS 9 a provision is raised on loan origination (expected credit loss model).

Monthly Investor Report

Asset quality (continued)



Monthly Investor Report

Asset quality (continued)

Reported under IAS 39

Loans and advances distribution by contractual delinquency (CD)

	Dec 17 %	Nov 17 %	Oct 17 %	Sep 17 %	Aug 17 %	July 17 %	June 17 %	May 17 %	Apr 17 %	Mar 17 %	Feb 17 %	Jan 17 %
For all loans and advances originated												
0	63.7%	64.2%	63.7%	63.3%	62.5%	62.0%	61.3%	61.2%	60.8%	60.5%	59.1%	59.3%
1	4.5%	4.2%	4.2%	4.0%	4.1%	4.1%	4.4%	4.3%	4.4%	4.4%	5.3%	5.6%
2	3.4%	3.3%	3.3%	3.3%	3.3%	3.5%	3.5%	3.6%	3.6%	3.9%	4.4%	4.0%
3	2.8%	2.7%	2.8%	2.8%	3.0%	3.0%	3.1%	3.0%	3.2%	3.3%	3.3%	3.4%
4 +	25.5%	25.6%	26.0%	26.6%	27.1%	27.4%	27.7%	27.9%	28.0%	27.9%	27.9%	27.7%
For Bayport Securitisation (RF) Ltd												
0	60.5%	60.6%	61.4%	61.6%	61.7%	61.1%	57.8%	58.5%	58.3%	58.2%	57.0%	57.4%
1	4.8%	4.6%	4.4%	4.1%	4.1%	4.1%	4.5%	4.4%	4.6%	4.4%	5.4%	5.8%
2	3.6%	3.6%	3.4%	3.4%	3.3%	3.6%	3.7%	3.8%	3.8%	4.0%	4.5%	4.1%
3	3.0%	2.9%	2.9%	2.9%	3.1%	3.1%	3.3%	3.2%	3.3%	3.4%	3.4%	3.5%
4 +	28.2%	28.3%	27.9%	28.0%	27.8%	28.1%	30.7%	30.1%	30.0%	30.0%	29.7%	29.2%

Monthly Investor Report

Asset quality (continued)

Reported under IFRS 9

Loans and advances distribution by contractual delinquency (CD)

	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
	%	%	%	%	%	%	%	%	%	%	%	%
For all loans and advances originated												
0	60.3%	60.9%	60.4%	59.8%	59.1%	58.6%	57.9%	57.8%	57.4%	57.3%	55.9%	56.2%
1	4.3%	4.0%	4.0%	3.8%	3.9%	3.9%	4.2%	4.1%	4.2%	4.2%	5.0%	5.4%
2	3.2%	3.1%	3.1%	3.2%	3.1%	3.3%	3.3%	3.5%	3.5%	3.7%	4.2%	3.9%
3	2.7%	2.5%	2.6%	2.7%	2.8%	2.9%	2.9%	2.9%	3.0%	3.2%	3.2%	3.3%
4 +	29.5%	29.5%	29.9%	30.5%	31.0%	31.3%	31.6%	31.7%	31.9%	31.7%	31.6%	31.3%
	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
	%	%	%	%	%	%	%	%	%	%	%	%
For Bayport Securitisation (RF) Ltd												
0	57.0%	57.9%	58.2%	58.3%	58.6%	58.1%	54.6%	55.3%	55.1%	55.0%	54.0%	54.6%
1	4.5%	4.1%	4.1%	3.9%	3.9%	3.8%	4.2%	4.2%	4.3%	4.2%	5.1%	5.5%
2	3.4%	3.2%	3.2%	3.2%	3.1%	3.4%	3.4%	3.6%	3.6%	3.8%	4.3%	3.9%
3	2.8%	2.7%	2.7%	2.8%	2.9%	2.9%	3.1%	3.0%	3.1%	3.2%	3.3%	3.3%
4 +	32.2%	32.1%	31.8%	31.8%	31.5%	31.8%	34.6%	33.9%	33.8%	33.8%	33.4%	32.7%
	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Monthly loans and advances movement												
Opening balance	5 035 021	5 128 663	5 186 654	5 289 636	5 255 491	4 863 211	4 981 113	4 990 059	4 960 517	5 017 837	5 044 908	5 021 914
Disbursements	138 965	61 144	71 260	42 833	145 861	520 621	10 349	120 007	142 135	42 409	73 860	96 377
Interest and other similar income	58 999	56 096	60 022	59 178	62 942	64 179	53 982	58 121	57 528	58 103	55 284	59 842
Non-interest revenue and other movements	9 835	(3 058)	10 488	5 008	37 899	19 774	121 353	9 541	-19 481	82 148	41 196	20 913
Collections	(160 642)	(159 689)	(170 552)	(169 246)	(171 433)	(170 060)	(146 657)	(157 126)	(142 821)	(156 912)	(148 988)	(148 188)
Bad debt write-offs and write-backs	(33 447)	(48 135)	(29 209)	(40 755)	(41 123)	(42 233)	(39 027)	(30 544)	(37 361)	(25 748)	(21 352)	(28 943)
Closing balance	5 048 731	5 035 021	5 128 663	5 186 654	5 289 636	5 255 491	4 981 113	4 990 059	4 960 517	5 017 837	5 044 908	5 021 914

Monthly Investor Report

Liquidity and funding

Funding	% change MOM	Dec 17 R'000	Nov 17 R'000	Oct 17 R'000	Sep 17 R'000	Aug 17 R'000	July 17 R'000	June 17 R'000	May 17 R'000	Apr 17 R'000	Mar 17 R'000	Feb 17 R'000	Jan 17 R'000
Class A Notes (senior)	7.6%	2 094 720	1 946 446	1 946 446	2 145 977	2 145 977	2 145 977	2 145 977	1 929 814	1 929 814	1 799 814	1 920 133	1 920 133
Senior warehouse funding	0.0%	-	-	-	-	-	-	-	-	-	-	-	-
Class B Notes (Mezzanine)	0.0%	271 000	271 000	271 000	271 000	271 000	271 000	271 000	270 000	270 000	270 000	276 154	276 154
Other subordinated funding	13.0%	399 098	353 107	519 750	467 028	500 007	566 191	527 456	610 843	597 788	690 069	618 959	664 207
Total interest bearing liabilities	7.6%	2 764 818	2 570 553	2 737 196	2 884 005	2 916 984	2 983 168	2 944 433	2 810 657	2 797 602	2 759 883	2 815 246	2 860 494
Average cost of borrowings	(0.6%)	12.0%	12.1%	12.0%	12.0%	11.7%	11.6%	11.5%	11.6%	11.5%	11.5%	11.4%	11.3%
Cash and cash equivalents	39.3%	743 955	534 199	575 060	691 625	572 849	616 154	917 837	696 965	644 064	617 793	642 356	633 031

Monthly Investor Report

Liquidity and funding (continued)

Instrument	Coupon rate	Class	Nominal amount at issue	Month end principal balance	Issue date	Maturity date
BAYA31	3-month JIBAR plus 4.300%	A	60 000 000	33 000 000	2012/12/14	2018/12/31
BAYA34	3-month JIBAR plus 4.250%	A	100 000 000	100 000 000	2013/03/25	2018/04/03
BAYA35	3-month JIBAR plus 4.250%	A	50 000 000	45 709 900	2013/03/25	2018/04/03
BAYA36	3-month JIBAR plus 3.880%	A	50 000 000	6 057 554	2013/04/02	2018/03/31
BAYA39	3-month JIBAR plus 4.250%	A	320 000 000	210 974 144	2013/09/30	2018/10/01
BAYA41	3-month JIBAR plus 3.900%	A	50 000 000	11 867 757	2013/09/30	2018/09/30
BAYA42	3-month JIBAR plus 4.250%	A	130 000 000	89 588 980	2013/09/30	2018/10/01
BAYA45	3-month JIBAR plus 4.250%	A	150 000 000	150 000 000	2014/03/31	2019/04/01
BYA49U	3-month JIBAR plus 4.000%	A	65 000 000	65 000 000	2015/05/05	2018/07/02
BAYA51	3-month JIBAR plus 5.100%	A	40 000 000	21 788 400	2016/04/06	2019/04/01
BAYA52	3-month JIBAR plus 5.100%	A	225 000 000	122 801 282	2016/03/31	2019/04/01
BAYA54	3-month JIBAR plus 5.100%	A	275 500 000	194 802 587	2016/09/30	2019/09/30
BAYA57	3-month JIBAR plus 5.500%	A	50 000 000	50 000 000	2017/04/03	2022/04/03
BAYA58	3-month JIBAR plus 5.100%	A	526 000 000	489 629 217	2017/06/30	2020/06/30
BAYA59	13.150%	A	110 000 000	110 000 000	2017/06/30	2022/06/30
BAYA60	12.400%	A	85 000 000	85 000 000	2017/06/30	2020/06/30
BAYA61	3-month JIBAR plus 5.100%	A	38 500 000	38 500 000	2017/06/30	2020/06/30
BAYA62	3-month JIBAR plus 4,400%	A	120 000 000	120 000 000	2017/12/01	2020/09/30
BAYA63_1	3-month JIBAR plus 4,2500%	A	5 610 700	5 610 700	2017/12/01	2020/09/30
BAYA63_2	3-month JIBAR plus 4,2500%	A	10 000 000	10 000 000	2017/12/01	2020/09/30
BAYA63_3	3-month JIBAR plus 4,2500%	A	15 000 000	15 000 000	2017/12/01	2020/09/30
BAYA63_4	3-month JIBAR plus 4,2500%	A	4 290 100	4 290 100	2017/12/01	2020/09/30
BAYA63_5	3-month JIBAR plus 4,2500%	A	8 099 200	8 099 200	2017/12/01	2020/09/30
BAYA63_6	3-month JIBAR plus 4,2500%	A	15 000 000	15 000 000	2017/12/01	2020/09/30
BAYA64_1	3-month JIBAR plus 4,500%	A	10 662 324	10 662 324	2017/12/01	2022/09/30
BAYA64_2	3-month JIBAR plus 4,500%	A	15 926 656	15 926 656	2017/12/01	2022/09/30
BAYA64_3	3-month JIBAR plus 4,500%	A	13 411 020	13 411 020	2017/12/01	2022/09/30
BAYA65_1	3-month JIBAR plus 4,000%	A	2 000 000	2 000 000	2017/12/01	2020/09/30
BAYA65_2	3-month JIBAR plus 4,000%	A	50 000 000	50 000 000	2017/12/01	2020/09/30
Subtotal Class A notes			2 325 000 000	2 094 719 821		
BAYB05	3-month JIBAR plus 7.500%	B	50 000 000	50 000 000	2012/08/15	2019/06/30
BAYB06	3-month JIBAR plus 7.500%	B	30 000 000	30 000 000	2012/12/14	2019/12/31
BAYB07	3-month JIBAR plus 7.500%	B	20 000 000	20 000 000	2013/02/22	2020/03/31
BAYB08	3-month JIBAR plus 8.000%	B	50 000 000	50 000 000	2013/03/25	2020/09/30
BYB10U	3-month JIBAR plus 8.000%	B	5 000 000	5 000 000	2016/09/30	2021/09/30
BYB10U_1	3-month JIBAR plus 8.000%	B	1 000 000	1 000 000	2017/06/30	2021/09/30
BAYB11	3-month JIBAR plus 8.000%	B	115 000 000	115 000 000	2017/06/30	2020/06/30
Subtotal Class B notes			271 000 000	271 000 000		
Total			2 596 000 000	2 365 719 821		

Monthly Investor Report

Covenant compliance

Reported under IAS 39

Financial covenants	Current requirement	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	3.0	2.9	3.5	3.3	3.3	2.8	2.0	1.9	1.8	2.2	2.6	2.1
Senior Debt Interest Cover Ratio	≥ 3.50 times	4.3	4.0	4.4	3.7	3.7	3.7	4.3	4.2	4.5	4.1	4.8	5.2
Senior Debt to Net Qualifying Asset Value	≤ 70.0%	56.0%	55.0%	53.1%	55.7%	55.9%	55.7%	56.5%	52.3%	52.7%	49.6%	51.6%	51.2%
Bad and Doubtful Debt Ratio	≤ 17.5%	6.6%	6.6%	6.3%	6.4%	6.5%	6.7%	7.1%	7.0%	7.2%	7.1%	7.4%	7.9%
Equity invested in the Company by the Originator	> 22.5%	51.2%	49.7%	53.0%	49.4%	48.8%	50.7%	56.0%	55.7%	55.2%	58.8%	56.4%	57.0%
Cellular Contracts as a % of the Portfolio	≤ 10.0%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%	2.4%	2.3%	2.3%	2.4%	2.3%	2.4%

Cash reserves	Current requirement	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
Liquidity reserve (R'000)	≥ 250,000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
Arrears reserve													
Weighted NPLs as a percentage of the portfolio	≤ 26.2%	27.4%	27.4%	27.8%	28.8%	28.6%	28.5%	28.8%	28.7%	28.6%	28.6%	28.8%	28.6%
Reserve required (R'000)		9 043	9 141	12 297	20 561	19 943	18 838	18 573	18 592	18 337	17 867	19 702	18 891
Asset performance reserve													
Collections ratio	≥ 80.75%	111.9%	111.9%	111.2%	105.5%	104.7%	103.8%	102.9%	102.4%	103.0%	108.4%	107.9%	107.5%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Reserved cash (R'000)		240 957	240 859	237 703	229 439	230 057	231 162	231 427	231 408	231 663	232 133	230 298	231 109
Expected collections (6 month average) (R'000)		91 953	90 543	90 233	89 140	86 562	83 750	79 012	79 049	79 030	79 336	78 213	78 386
Actual receipts (6 month average) (R'000)		102 879	101 300	100 312	94 008	90 666	86 943	81 329	80 924	81 371	85 966	84 405	84 242
Capital redemption reserve (R'000)		72 855	71 667	35 833	115 000	95 833	76 667	57 500	150 833	99 167	47 500	52 500	32 500

Monthly Investor Report

Covenant compliance (continued)

Reported under IFRS 9*

Financial covenants	Current requirement	Dec 17	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	3.0	2.9	3.5	3.3	3.2	2.8	2.0	1.9	1.8	2.2	2.6	2.1
Senior Debt Interest Cover Ratio	≥ 3.50 times	4.3	4.0	4.4	3.7	3.7	3.7	4.3	4.2	4.5	4.1	4.8	5.2
Senior Debt to Net Qualifying Asset Value	≤ 70.0%	64.1%	63.6%	61.3%	64.3%	65.0%	65.5%	66.0%	61.8%	62.6%	59.2%	61.7%	61.1%
Bad and Doubtful Debt Ratio	≤ 17.5%	5.1%	5.0%	5.0%	5.3%	5.7%	7.1%	6.8%	6.7%	6.9%	6.8%	7.1%	7.6%
Equity invested in the Company by the Originator	> 22.5%	40.4%	38.6%	42.7%	38.3%	37.8%	39.6%	44.8%	44.7%	44.0%	48.4%	44.0%	45.2%
Cellular Contracts as a % of the Portfolio	≤ 10.0%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%	2.4%	2.3%	2.3%	2.4%	2.3%	2.4%

* The adoption of IFRS 9 introduced a forward-looking expected credit loss model effectively recognising all future credit losses upfront as opposed to an incurred loss model as per the previous statement (IAS 39).

* The initial IFRS 9 adoption resulted in a reallocation within the balance sheet only (no income statement impact). On adopting IFRS 9, the net loans and advances as well as the equity balance decreased by the adoption charge.

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Glossary of terms

CD	Contractual delinquency = accumulated arrears / contractual instalment originally due
MOB	Months on book
MoM	Months on month
YTD	Year to date
Non-performing loans	The balance outstanding of loans and advances with a contractual delinquency greater than three months excluding loans and advances with a contractual delinquency greater than three months where three consecutive receipts have been received in the three-month period preceding the measurement date
Non-performing loans ratio	Non-performing loans / Gross loans and advances
Provision coverage	Impairment provision / Gross loans and advances