

BAYPORT SECURITISATION (RF) LTD

INVESTOR REPORT

November 2017

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BAYPORT
FINANCIAL SERVICES

Note:

The Company adopted IFRS 9 as at 31 December 2016. All impacted figures have been restated from that date.

The adoption of IFRS 9 introduced a forward-looking **expected credit loss model** effectively recognising all future credit losses upfront as opposed to an incurred loss model as per the previous statement (IAS 39). The initial IFRS 9 adoption resulted in a reallocation within the Balance Sheet only (no Income Statement impact). On adopting IFRS 9, the Net Loans and Advances as well as the Equity balance decreased by the adoption charge.

It should be noted that for comparative purposes certain sections of this report have been presented under both IFRS 9 and IAS 39. These sections have been clearly marked for the benefit of the user.

Monthly Investor Report

Financial statistics for the period ended November 2017

Reported under IFRS 9*

		Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17	Dec 16
Performance ratios[^]													
Total income as a % of ave gross loans and advances (excl. dividends)	%	17.6%	17.7%	17.8%	17.9%	18.1%	18.2%	18.5%	19.0%	19.3%	19.7%	20.0%	20.4%
Dividend income as a % of ave gross loans and advances	%	1.8%	1.1%	0.7%	14.5%	14.7%	14.8%	14.2%	14.2%	14.2%	14.1%	14.1%	14.1%
Total income as a % of ave gross loans and advances (incl. dividends)	%	19.3%	18.8%	18.6%	32.5%	32.8%	33.0%	32.8%	33.2%	33.5%	33.8%	34.1%	34.5%
Direct and indirect expenses to ave gross loans and advances	%	4.7%	4.7%	5.1%	5.4%	5.8%	6.2%	6.5%	6.5%	6.4%	6.5%	6.5%	6.5%
Direct and indirect expenses to total income (excl. dividends)	%	27.0%	26.7%	28.4%	30.3%	32.3%	33.9%	34.9%	34.1%	33.3%	32.8%	32.4%	32.0%
Direct and indirect expenses to total income (incl. dividends)	%	24.5%	25.1%	27.4%	16.7%	17.8%	18.7%	19.7%	19.5%	19.2%	19.1%	19.0%	18.9%
Return on assets (incl. dividends)	%	4.1%	3.1%	0.6%	16.5%	15.8%	16.3%	15.4%	15.6%	16.0%	15.5%	15.2%	15.2%
Gearing ratio	times	1.8	1.8	1.8	1.7	1.6	1.5	1.5	1.5	1.5	1.5	1.4	1.4
Interest margin	%	10.2%	10.1%	10.1%	10.1%	9.6%	9.7%	10.1%	10.5%	10.8%	11.1%	11.3%	11.5%
Income statement extract													
Interest income	R '000	65 583	70 579	69 551	72 289	78 434	65 857	70 032	71 247	66 972	65 941	69 493	62 161
Non-interest revenue (excl. dividends)	R '000	5 424	1 262	5 194	5 899	5 329	5 082	5 149	5 453	5 397	5 430	5 720	5 407
Dividend income	R '000	33 814	19 611	-	-	-	27 863	-	-	7 915	-	-	-
Total income	R '000	104 821	91 452	74 745	78 188	83 763	98 802	75 181	76 700	80 284	71 371	75 213	67 568
Interest expenses	R '000	26 458	25 435	30 870	1 568	35 685	30 170	32 131	29 573	29 080	26 510	26 473	19 891
Direct and indirect expenses	R '000	28 337	10 149	10 366	10 069	11 248	11 040	25 852	27 540	26 291	26 324	26 612	26 236
Total expenses	R '000	54 795	35 584	41 236	11 637	46 933	41 210	57 983	57 113	55 371	52 834	53 085	46 127

* IFRS 9 adopted as at 31 December 2016. The figures have been restated from that date.

[^] 12 months rolling average

Monthly Investor Report

Financial statistics for the period ended November 2017 (continued)

Reported under IAS 39		Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17	Dec 16
Asset and credit quality ratios													
Gross loans and advances	R '000	4 812 599	4 899 636	4 963 315	5 061 607	5 027 697	4 638 274	4 757 328	4 769 409	4 740 745	4 803 447	4 831 485	4 815 297
Non-performing loans ("NPLs")	R '000	1 361 392	1 368 541	1 388 475	1 407 264	1 411 555	1 424 310	1 431 990	1 433 090	1 423 653	1 428 303	1 409 583	1 400 833
Carrying value of written off book	R '000	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930	460 930
Impairment provision	R '000	2 270 729	2 269 210	2 262 823	2 256 697	2 251 567	2 219 912	2 225 450	2 210 859	2 190 974	2 185 924	2 173 511	2 163 595
Net loans and advances	R '000	3 002 800	3 091 356	3 161 422	3 265 840	3 237 060	2 879 292	2 992 808	3 019 480	3 010 701	3 078 453	3 118 904	3 112 632
Number of loans on book		180 394	185 002	188 074	192 111	192 182	178 141	182 552	184 898	184 121	189 285	188 066	188 170
Non-performing loans ratio	%	28.3%	27.9%	28.0%	27.8%	28.1%	30.7%	30.1%	30.0%	30.0%	29.7%	29.2%	29.1%
Provision coverage	%	47.2%	46.3%	45.6%	44.6%	44.8%	47.9%	46.8%	46.4%	46.2%	45.5%	45.0%	44.9%
Investment in Zenthyme Investments (Proprietary) Limited	R '000	202 127	202 127	202 127	202 127	202 127	202 127	202 127	202 127	222 325	222 325	222 325	222 325
Funding and cash reserves													
Interest bearing liabilities	R '000	2 570 553	2 737 196	2 884 005	2 916 984	2 983 168	2 944 433	2 810 657	2 797 602	2 759 883	2 815 246	2 860 494	2 834 818
Average cost of borrowings	%	12.1%	12.0%	12.0%	11.7%	11.6%	11.5%	11.6%	11.5%	11.5%	11.4%	11.3%	11.3%
Cash and cash equivalents	R '000	534 199	575 060	691 625	572 849	616 154	917 837	696 965	644 064	617 793	642 356	633 031	680 509
Reported under IFRS 9*													
Asset and credit quality ratios		Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17	Dec 16
Gross loans and advances	R '000	5 035 021	5 128 663	5 186 654	5 289 636	5 255 491	4 863 211	4 981 113	4 990 059	4 960 517	5 017 837	5 044 908	5 021 914
Non-performing loans ("NPLs")^	R '000	1 615 406	1 630 884	1 651 091	1 668 317	1 671 094	1 683 793	1 689 321	1 688 163	1 674 253	1 675 186	1 651 455	1 637 013
Carrying value of written off book	R '000	205 071	204 552	271 010	280 456	268 292	267 571	256 375	256 706	250 625	254 132	258 328	257 060
Impairment provision	R '000	2 712 430	2 734 957	2 814 113	2 840 839	2 861 988	2 796 320	2 812 876	2 807 764	2 787 956	2 802 288	2 793 496	2 790 843
Net loans and advances	R '000	2 527 661	2 598 258	2 643 552	2 729 253	2 661 794	2 334 462	2 424 612	2 439 001	2 423 186	2 469 681	2 509 740	2 488 130
Number of loans on book		180 394	185 002	188 074	192 111	192 182	178 141	182 552	184 898	184 121	189 285	188 066	188 170
Non-performing loans ratio	%	32.1%	31.8%	31.8%	31.5%	31.8%	34.6%	33.9%	33.8%	33.8%	33.4%	32.7%	32.6%
Provision coverage	%	53.9%	53.3%	54.3%	53.7%	54.5%	57.5%	56.5%	56.3%	56.2%	55.8%	55.4%	55.6%

* IFRS 9 adopted as at 31 December 2016. The figures have been restated from that date.

^ The increase in the value of NPL's from IAS 39 to IFRS 9 is due to the release of income previously not recognised under IAS 39. The release of income is accompanied by a corresponding impairment adjustment.

Monthly Investor Report

Origination

		% change MOM	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17	Dec 16
Disbursements	R '000	4.0%	172 970	166 295	140 417	148 427	124 691	116 914	123 154	91 961	103 527	98 243	96 377	92 070
Number of new loans		(0.5%)	7 049	7 085	6 265	6 715	5 985	5 720	5 936	4 284	5 573	5 217	4 814	4 932
Average loan value at acquisition	Rand	4.5%	24 538	23 471	22 413	22 104	20 834	20 440	20 747	21 466	18 577	18 831	20 020	18 668
Average term at aquisition	Months	9.8%	31.3	28.5	29.3	28.1	27.1	26.5	27.0	26.6	23.8	23.9	25.3	24.2

Loan claims purchased by Bayport Securitisation (RF) Ltd *

		% change MOM	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17	Dec 16
Loan claims purchased	R '000	(14.2%)	61 144	71 260	42 833	145 861	520 621	10 349	120 007	142 135	42 409	73 860	96 377	37 137
Number of loans purchased		(13.5%)	2 580	2 981	2 002	6 715	22 287	638	4 690	5 491	2 290	3 090	4 814	2 185
Average loan value purchased	Rand	(0.9%)	23 699	23 905	21 395	21 722	23 360	16 222	25 588	25 885	18 519	23 903	20 020	16 996
Average remaining term of loans purchased	Months	14.0%	31.3	27.5	29.7	28.1	23.8	23.7	22.0	23.1	24.1	25.6	25.3	23.2

* Loans disbursed by the originator that are not sold to Bayport Tutari RF (Ltd) are purchased by the issuer. The claims purchased by Tutari will be sold periodically to the issuer and thus a consolidated view of all originations has been disclosed.

Statistics

Loans and advances by geographic location

Province	Cellular	Payroll	Debit order	Total
Eastern Cape	12%	7%	10%	11%
Free State	6%	5%	6%	6%
Gauteng	37%	56%	39%	39%
Kwazulu-Natal	14%	13%	14%	14%
Limpopo	5%	2%	6%	6%
Mpumulanga	6%	3%	6%	6%
Northern Cape	2%	2%	3%	2%
North-West	6%	4%	5%	5%
Western Cape	12%	8%	11%	11%
Grand Total	100%	100%	100%	100%

Monthly Investor Report

Asset quality

	% change MOM	Nov 17 R'000	Oct 17 R'000	Sep 17 R'000	Aug 17 R'000	July 17 R'000	June 17 R'000	May 17 R'000	Apr 17 R'000	Mar 17 R'000	Feb 17 R'000	Jan 17 R'000	Dec 16 R'000
Reported under IAS 39													
Gross loans and advances	(1.8%)	4 812 599	4 899 636	4 963 315	5 061 607	5 027 697	4 638 274	4 757 328	4 769 409	4 740 745	4 803 447	4 831 485	4 815 297
Performing loans	(2.3%)	3 451 207	3 531 095	3 574 840	3 654 343	3 616 142	3 213 964	3 325 338	3 336 319	3 317 092	3 375 144	3 421 902	3 414 464
Non-performing loans	(0.5%)	1 361 392	1 368 541	1 388 475	1 407 264	1 411 555	1 424 310	1 431 990	1 433 090	1 423 653	1 428 303	1 409 583	1 400 833
Impairment provision													
Opening balance	0.3%	2 269 210	2 262 823	2 256 697	2 251 567	2 219 912	2 225 450	2 210 859	2 190 974	2 185 924	2 173 511	2 163 595	2 155 299
Bad debt written-off	15.5%	(47 929)	(41 511)	(40 850)	(47 739)	(52 550)	(47 297)	(42 219)	(45 587)	(38 565)	(40 279)	(38 040)	(58 896)
Provision raised^	3.2%	49 448	47 898	46 976	52 869	84 205	41 759	56 810	65 472	43 615	52 692	47 956	67 192
Closing balance	0.1%	2 270 729	2 269 210	2 262 823	2 256 697	2 251 567	2 219 912	2 225 450	2 210 859	2 190 974	2 185 924	2 173 511	2 163 595

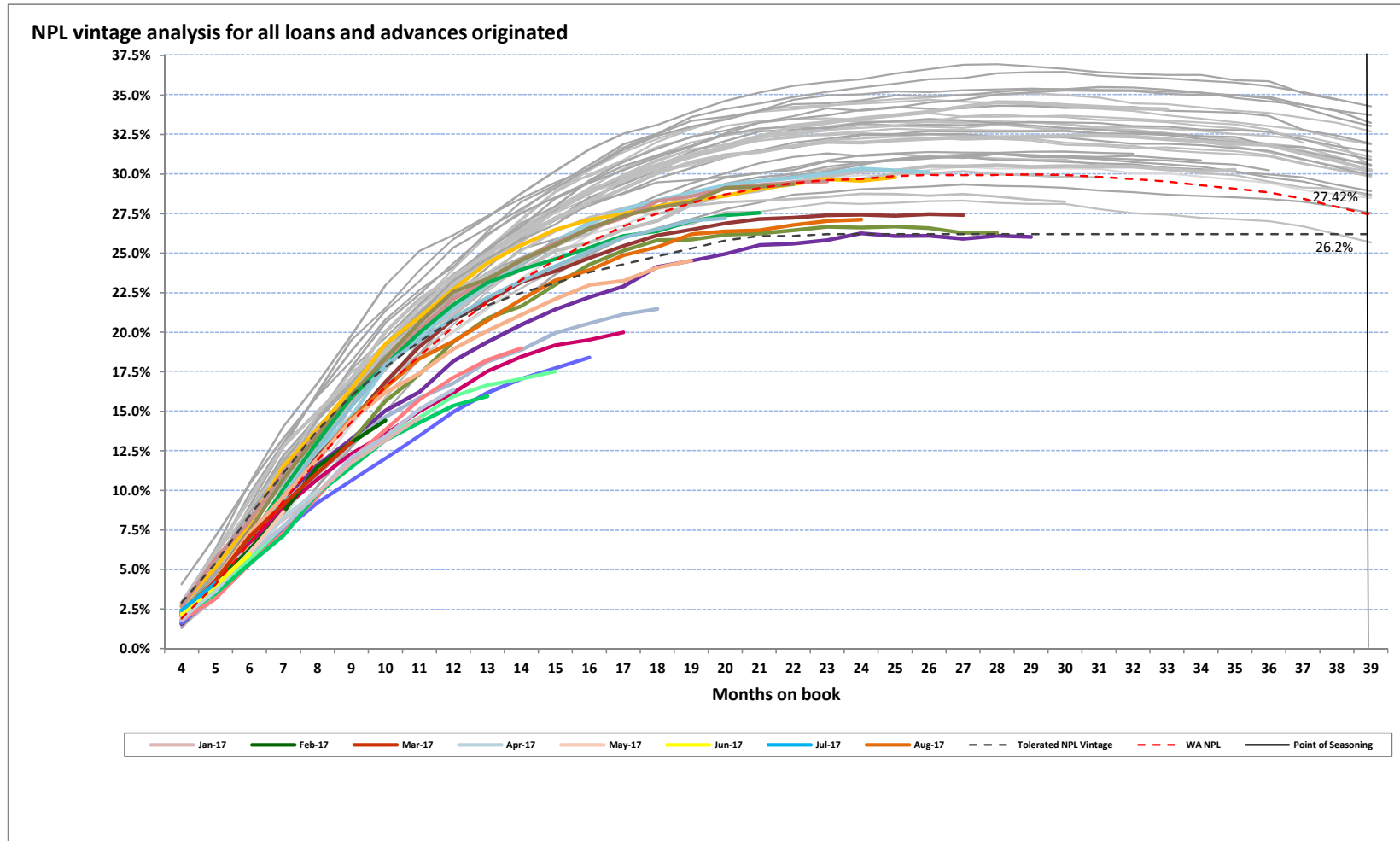
	% change MOM	Nov 17 R'000	Oct 17 R'000	Sep 17 R'000	Aug 17 R'000	July 17 R'000	June 17 R'000	May 17 R'000	Apr 17 R'000	Mar 17 R'000	Feb 17 R'000	Jan 17 R'000	Dec 16 R'000
Reported under IFRS 9*													
Gross loans and advances	(1.8%)	5 035 021	5 128 663	5 186 654	5 289 636	5 255 491	4 863 211	4 981 113	4 990 059	4 960 517	5 017 837	5 044 908	5 021 914
Performing loans	(2.2%)	3 419 615	3 497 779	3 535 563	3 621 321	3 584 397	3 179 418	3 291 792	3 301 896	3 286 264	3 342 651	3 393 453	3 384 901
Non-performing loans	(0.9%)	1 615 406	1 630 884	1 651 091	1 668 317	1 671 094	1 683 793	1 689 321	1 688 163	1 674 253	1 675 186	1 651 455	1 637 013
Impairment provision													
Opening balance	(2.8%)	2 734 957	2 814 113	2 840 839	2 861 988	2 796 320	2 812 876	2 807 764	2 787 956	2 802 288	2 793 496	2 790 843	2 155 299
Bad debt written-off	64.8%	(48 135)	(29 209)	(40 755)	(41 123)	(42 233)	(39 027)	(30 544)	(37 361)	(25 748)	(21 352)	(28 943)	(58 896)
IFRS 9 adoption adjustment	-	-	-	-	-	-	-	-	-	-	-	-	627 248
Provision raised^	(151.3%)	25 608	(49 947)	14 029	19 973	107 902	22 471	35 655	57 169	11 416	30 143	31 596	67 192
Closing balance	(0.8%)	2 712 430	2 734 957	2 814 113	2 840 839	2 861 988	2 796 320	2 812 876	2 807 764	2 787 956	2 802 288	2 793 496	2 790 843

* IFRS 9 adopted as at 31 December 2016. The figures have been restated from that date.

^ The additional provision raised in July 2017 was due to the higher loans claims purchased from Tutari during the month. Under IFRS 9 a provision is raised on loan origination (expected credit loss model).

Monthly Investor Report

Asset quality (continued)



Monthly Investor Report

Asset quality (continued)

Reported under IAS 39

Loans and advances distribution by contractual delinquency (CD)

	Nov 17 %	Oct 17 %	Sep 17 %	Aug 17 %	July 17 %	June 17 %	May 17 %	Apr 17 %	Mar 17 %	Feb 17 %	Jan 17 %	Dec 16 %
For all loans and advances originated												
0	64.2%	63.7%	63.3%	62.5%	62.0%	61.3%	61.2%	60.8%	60.5%	59.1%	59.3%	59.9%
1	4.2%	4.2%	4.0%	4.1%	4.1%	4.4%	4.3%	4.4%	4.4%	5.3%	5.6%	5.3%
2	3.3%	3.3%	3.3%	3.3%	3.5%	3.5%	3.6%	3.6%	3.9%	4.4%	4.0%	4.0%
3	2.7%	2.8%	2.8%	3.0%	3.0%	3.1%	3.0%	3.2%	3.3%	3.3%	3.4%	3.3%
4 +	25.6%	26.0%	26.6%	27.1%	27.4%	27.7%	27.9%	28.0%	27.9%	27.9%	27.7%	27.5%
For Bayport Securitisation (RF) Ltd												
0	60.6%	61.4%	61.6%	61.7%	61.1%	57.8%	58.5%	58.3%	58.2%	57.0%	57.4%	57.9%
1	4.6%	4.4%	4.1%	4.1%	4.1%	4.5%	4.4%	4.6%	4.4%	5.4%	5.8%	5.5%
2	3.6%	3.4%	3.4%	3.3%	3.6%	3.7%	3.8%	3.8%	4.0%	4.5%	4.1%	4.1%
3	2.9%	2.9%	2.9%	3.1%	3.1%	3.3%	3.2%	3.3%	3.4%	3.4%	3.5%	3.4%
4 +	28.3%	27.9%	28.0%	27.8%	28.1%	30.7%	30.1%	30.0%	30.0%	29.7%	29.2%	29.1%

Monthly Investor Report

Asset quality (continued)

Reported under IFRS 9*

Loans and advances distribution by contractual delinquency (CD)

	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17	Dec 16
	%	%	%	%	%	%	%	%	%	%	%	%
For all loans and advances originated												
0	60.9%	60.4%	59.8%	59.1%	58.6%	57.9%	57.8%	57.4%	57.3%	55.9%	56.2%	56.8%
1	4.0%	4.0%	3.8%	3.9%	3.9%	4.2%	4.1%	4.2%	4.2%	5.0%	5.4%	5.1%
2	3.1%	3.1%	3.2%	3.1%	3.3%	3.3%	3.5%	3.5%	3.7%	4.2%	3.9%	3.9%
3	2.5%	2.6%	2.7%	2.8%	2.9%	2.9%	2.9%	3.0%	3.2%	3.2%	3.3%	3.1%
4 +	29.5%	29.9%	30.5%	31.0%	31.3%	31.6%	31.7%	31.9%	31.7%	31.6%	31.3%	31.1%
For Bayport Securitisation (RF) Ltd	Nov											
		%	%	%	%	%	%	%	%	%	%	%
0	57.9%	58.2%	58.3%	58.6%	58.1%	54.6%	55.3%	55.1%	55.0%	54.0%	54.6%	55.1%
1	4.1%	4.1%	3.9%	3.9%	3.8%	4.2%	4.2%	4.3%	4.2%	5.1%	5.5%	5.2%
2	3.2%	3.2%	3.2%	3.1%	3.4%	3.4%	3.6%	3.6%	3.8%	4.3%	3.9%	3.9%
3	2.7%	2.7%	2.8%	2.9%	2.9%	3.1%	3.0%	3.1%	3.2%	3.3%	3.3%	3.2%
4 +	32.1%	31.8%	31.8%	31.5%	31.8%	34.6%	33.9%	33.8%	33.8%	33.4%	32.7%	32.6%
Monthly loans and advances movement												
	Nov 17											
	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Opening balance	5 128 663	5 186 654	5 289 636	5 255 491	4 863 211	4 981 113	4 990 059	4 960 517	5 017 837	5 044 908	5 021 914	4 873 677
Disbursements	61 144	71 260	42 833	145 861	520 621	10 349	120 007	142 135	42 409	73 860	96 377	37 137
Interest and other similar income	56 096	60 022	59 178	62 942	64 179	53 982	58 121	57 528	58 103	55 284	59 842	58 169
Non-interest revenue and other movements	(3 058)	10 488	5 008	37 899	19 774	3 451	595	10 061	24 828	14 125	43 907	33 552
Collections	(159 689)	(170 552)	(169 246)	(171 433)	(170 060)	(146 657)	(157 126)	(142 821)	(156 912)	(148 988)	(148 188)	(145 144)
IFRS 9 adoption adjustment	-	-	-	-	-	-	-	-	-	-	-	206 617
Bad debt write-offs and write-backs	(48 135)	(29 209)	(40 755)	(41 123)	(42 233)	(39 027)	(30 544)	(37 361)	(25 748)	(21 352)	(28 943)	(42 094)
Closing balance	5 035 021	5 128 663	5 186 654	5 289 636	5 255 491	4 863 211	4 981 113	4 990 059	4 960 517	5 017 837	5 044 908	5 021 914

* IFRS 9 adopted as at 31 December 2016. The figures have been restated from that date.

Monthly Investor Report

Liquidity and funding

Funding	% change MOM	Nov 17 R'000	Oct 17 R'000	Sep 17 R'000	Aug 17 R'000	July 17 R'000	June 17 R'000	May 17 R'000	Apr 17 R'000	Mar 17 R'000	Feb 17 R'000	Jan 17 R'000	Dec 16 R'000
Class A Notes (senior)	0.0%	1 946 446	1 946 446	2 145 977	2 145 977	2 145 977	2 145 977	1 929 814	1 929 814	1 799 814	1 920 133	1 920 133	2 019 850
Senior warehouse funding	0.0%	-	-	-	-	-	-	-	-	-	-	-	-
Class B Notes (Mezzanine)	0.0%	271 000	271 000	271 000	271 000	271 000	271 000	270 000	270 000	270 000	276 154	276 154	337 071
Other subordinated funding	(32.1%)	353 107	519 750	467 028	500 007	566 191	527 456	610 843	597 788	690 069	618 959	664 207	477 897
Total interest bearing liabilities	(6.1%)	2 570 553	2 737 196	2 884 005	2 916 984	2 983 168	2 944 433	2 810 657	2 797 602	2 759 883	2 815 246	2 860 494	2 834 818
Average cost of borrowings	0.8%	12.1%	12.0%	12.0%	11.7%	11.6%	11.5%	11.6%	11.5%	11.5%	11.4%	11.3%	11.3%
Cash and cash equivalents	(7.1%)	534 199	575 060	691 625	572 849	616 154	917 837	696 965	644 064	617 793	642 356	633 031	680 509

Monthly Investor Report

Liquidity and funding (continued)

Instrument	Coupon rate	Class	Nominal amount at issue	Month end principal balance	Issue date	Maturity date
BAYA31	3-month JIBAR plus 4.300%	A	60 000 000	33 000 000	14/12/2012	31/12/2018
BAYA33	3-month JIBAR plus 4.000%	A	15 000 000	15 000 000	25/03/2013	03/04/2018
BAYA34	3-month JIBAR plus 4.250%	A	100 000 000	100 000 000	25/03/2013	03/04/2018
BAYA35	3-month JIBAR plus 4.250%	A	50 000 000	50 000 000	25/03/2013	03/04/2018
BAYA36	3-month JIBAR plus 3.880%	A	50 000 000	6 057 554	02/04/2013	31/03/2018
BAYA39	3-month JIBAR plus 4.250%	A	320 000 000	250 000 000	30/09/2013	01/10/2018
BAYA41	3-month JIBAR plus 3.900%	A	50 000 000	11 867 357	30/09/2013	30/09/2018
BAYA42	3-month JIBAR plus 4.250%	A	130 000 000	103 000 000	30/09/2013	01/10/2018
BAYA45	3-month JIBAR plus 4.250%	A	150 000 000	150 000 000	31/03/2014	01/04/2019
BYA49U	3-month JIBAR plus 4.000%	A	65 000 000	65 000 000	05/05/2015	02/07/2018
BAYA51	3-month JIBAR plus 5.100%	A	40 000 000	21 788 400	06/04/2016	01/04/2019
BAYA52	3-month JIBAR plus 5.100%	A	225 000 000	122 801 283	31/03/2016	01/04/2019
BAYA54	3-month JIBAR plus 5.100%	A	275 500 000	194 802 587	30/09/2016	30/09/2019
BAYA55	3-month JIBAR plus 2.500%	A	50 000 000	50 000 000	03/04/2017	03/04/2018
BAYA57	3-month JIBAR plus 5.500%	A	50 000 000	50 000 000	03/04/2017	03/04/2022
BAYA58	3-month JIBAR plus 5.100%	A	526 000 000	489 629 220	30/06/2017	30/06/2020
BAYA59	13.150%	A	110 000 000	110 000 000	30/06/2017	30/06/2022
BAYA60	12.400%	A	85 000 000	85 000 000	30/06/2017	30/06/2020
BAYA61	3-month JIBAR plus 5.100%	A	38 500 000	38 500 000	30/06/2017	30/06/2020
Subtotal Class A notes			2 390 000 000	1 946 446 401		
BAYB05	3-month JIBAR plus 7.500%	B	50 000 000	50 000 000	15/08/2012	30/06/2019
BAYB06	3-month JIBAR plus 7.500%	B	30 000 000	30 000 000	14/12/2012	31/12/2019
BAYB07	3-month JIBAR plus 7.500%	B	20 000 000	20 000 000	22/02/2013	31/03/2020
BAYB08	3-month JIBAR plus 8.000%	B	50 000 000	50 000 000	25/03/2013	30/09/2020
BYB10U	3-month JIBAR plus 8.000%	B	5 000 000	5 000 000	30/09/2016	30/09/2021
BYB10U_1	3-month JIBAR plus 8.000%	B	1 000 000	1 000 000	30/06/2017	30/09/2021
BAYB11	3-month JIBAR plus 8.000%	B	115 000 000	115 000 000	30/06/2017	30/06/2020
Subtotal Class B notes			271 000 000	271 000 000		
Total			2 661 000 000	2 217 446 401		

Monthly Investor Report

Covenant compliance

Reported under IAS 39

Financial covenants	Current requirement	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17	Dec 16
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	2.9	3.5	3.3	3.3	2.8	2.0	1.9	1.8	2.2	2.6	2.1	2.3
Senior Debt Interest Cover Ratio	≥ 3.50 times	4.0	4.4	3.7	3.7	3.7	4.3	4.2	4.5	4.1	4.8	5.2	4.5
Senior Debt to Net Qualifying Asset Value	≤ 70.0%	55.0%	53.1%	55.7%	55.9%	55.7%	56.5%	52.3%	52.7%	49.6%	51.6%	51.2%	53.3%
Bad and Doubtful Debt Ratio	≤ 17.5%	6.6%	6.3%	6.4%	6.5%	6.7%	7.1%	7.0%	7.2%	7.1%	7.4%	7.9%	8.0%
Equity invested in the Company by the Originator	> 22.5%	49.7%	53.0%	49.4%	48.8%	50.7%	56.0%	55.7%	55.2%	58.8%	56.4%	57.0%	47.5%
Cellular Contracts as a % of the Portfolio	≤ 10.0%	2.2%	2.2%	2.2%	2.2%	2.2%	2.4%	2.3%	2.3%	2.4%	2.3%	2.4%	2.5%
Cash reserves	Current requirement	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17	Dec 16
Liquidity reserve (R'000)	≥ 250,000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
Arrears reserve													
Weighted NPLs as a percentage of the portfolio	≤ 26.2%	27.4%	27.8%	28.8%	28.6%	28.5%	28.8%	28.7%	28.6%	28.6%	28.8%	28.6%	28.6%
Reserve required (R'000)		9 141	12 297	20 561	19 943	18 838	18 573	18 592	18 337	17 867	19 702	18 891	18 391
Asset performance reserve													
Collections ratio	≥ 80.75%	111.9%	111.2%	105.5%	104.7%	103.8%	102.9%	102.4%	103.0%	108.4%	107.9%	107.5%	104.3%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Reserved cash (R'000)		240 859	237 703	229 439	230 057	231 162	231 427	231 408	231 663	232 133	230 298	231 109	231 609
Expected collections (6 month average) (R'000)		90 543	90 233	89 140	86 562	83 750	79 012	79 049	79 030	79 336	78 213	78 386	82 021
Actual receipts (6 month average) (R'000)		101 300	100 312	94 008	90 666	86 943	81 329	80 924	81 371	85 966	84 405	84 242	85 556
Capital redemption reserve (R'000)		71 667	35 833	115 000	95 833	76 667	57 500	150 833	99 167	47 500	52 500	32 500	187 500

Monthly Investor Report

Covenant compliance (continued)

Reported under IFRS 9*

Financial covenants	Current requirement	Nov 17	Oct 17	Sep 17	Aug 17	July 17	June 17	May 17	Apr 17	Mar 17	Feb 17	Jan 17	Dec 16
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	2.9	3.5	3.3	3.2	2.8	2.0	1.9	1.8	2.2	2.6	2.1	2.3
Senior Debt Interest Cover Ratio	≥ 3.50 times	4.0	4.4	3.7	3.7	3.7	4.3	4.2	4.5	4.1	4.8	5.2	4.5
Senior Debt to Net Qualifying Asset Value	≤ 70.0%	63.6%	61.3%	64.3%	65.0%	65.5%	66.0%	61.8%	62.6%	59.2%	61.7%	61.1%	63.7%
Bad and Doubtful Debt Ratio	≤ 17.5%	5.0%	5.0%	5.3%	5.7%	7.1%	6.8%	6.7%	6.9%	6.8%	7.1%	7.6%	7.7%
Equity invested in the Company by the Originator	> 22.5%	38.6%	42.7%	38.3%	37.8%	39.6%	44.8%	44.7%	44.0%	48.4%	44.0%	45.2%	33.2%
Cellular Contracts as a % of the Portfolio	≤ 10.0%	2.2%	2.2%	2.2%	2.2%	2.2%	2.4%	2.3%	2.3%	2.4%	2.3%	2.4%	2.5%

* IFRS 9 adopted as at 31 December 2016. The figures have been restated from that date.

* The adoption of IFRS 9 introduced a forward-looking expected credit loss model effectively recognising all future credit losses upfront as opposed to an incurred loss model as per the previous statement (IAS 39).

* The initial IFRS 9 adoption resulted in a reallocation within the balance sheet only (no income statement impact). On adopting IFRS 9, the net loans and advances as well as the equity balance decreased by the adoption charge.

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Glossary of terms

CD	Contractual delinquency = accumulated arrears / contractual instalment originally due
MOB	Months on book
MoM	Months on month
YTD	Year to date
Non-performing loans	The balance outstanding of loans and advances with a contractual delinquency greater than three months excluding loans and advances with a contractual delinquency greater than three months where three consecutive receipts have been received in the three-month period preceding the measurement date
Non-performing loans ratio	Non-performing loans / Gross loans and advances
Provision coverage	Impairment provision / Gross loans and advances