

BAYPORT SECURITISATION (RF) LTD

# INVESTOR REPORT

JULY 2021

*your future now*

**BAYPORT**  
FINANCIAL SERVICES

## Monthly Investor Report

Note: This report has been prepared in accordance with IFRS 9.

### Financial statistics for the period ended July 2021

		Jul 21	Jun 21	May 21	Apr 21	Mar 21	Feb 21	Jan 21	Dec 20	Nov 20	Oct 20	Sep 20	Aug 20
<b>Performance ratios *</b>													
Total income as a % of ave gross loans and advances (excl. dividends)	%	17.3%	17.4%	17.6%	17.6%	17.7%	17.8%	18.0%	18.2%	18.3%	18.4%	18.3%	18.4%
Dividend income as a % of ave gross loans and advances	%	0.5%	0.3%	0.2%	0.1%	0.0%	0.0%	0.1%	0.2%	0.4%	0.5%	0.5%	0.6%
Total income as a % of ave gross loans and advances (incl. dividends)	%	17.7%	17.7%	17.7%	17.7%	17.6%	17.8%	18.1%	18.3%	18.8%	18.9%	18.8%	19.0%
Direct and indirect expenses to ave gross loans and advances	%	5.7%	5.6%	5.2%	4.8%	4.3%	4.1%	3.8%	3.5%	3.3%	3.0%	2.6%	2.6%
Direct and indirect expenses to total income (excl. dividends)	%	33.0%	32.0%	29.8%	27.1%	24.4%	22.8%	21.0%	19.4%	18.1%	16.1%	14.2%	14.1%
Direct and indirect expenses to total income (incl. dividends)	%	32.2%	31.5%	29.5%	26.9%	24.4%	22.7%	20.8%	19.2%	17.7%	15.7%	13.8%	13.6%
Return on assets (incl. dividends)	%	1.4%	1.2%	1.1%	1.0%	1.2%	1.5%	1.7%	(1.4%)	(0.4%)	0.1%	(0.4%)	(0.6%)
Gearing ratio	times	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Interest margin	%	11.1%	11.3%	11.3%	11.3%	11.3%	11.4%	11.4%	11.5%	11.5%	11.4%	11.2%	11.2%
<b>Income statement extract</b>													
Interest income	R '000	68 031	66 367	69 151	68 622	69 710	60 633	69 845	71 959	72 201	77 906	66 402	75 306
Non-interest revenue (excl. dividends)	R '000	3 899	3 757	3 907	4 151	4 277	4 310	4 063	5 085	4 487	4 504	5 230	4 130
Dividend income	R '000	9 000	6 025	5 617	10 050	-	-	-	(7 436)	-	-	-	-
<b>Total income</b>	R '000	<b>80 930</b>	76 149	78 675	82 823	73 987	64 943	73 908	69 608	76 688	82 410	71 632	79 437
Interest expenses	R '000	(24 616)	(22 874)	(23 635)	(22 861)	(22 240)	(20 124)	(21 936)	(22 185)	(20 999)	(21 431)	(22 090)	(22 747)
Direct and indirect expenses	R '000	(23 391)	(24 077)	(23 093)	(24 015)	(23 576)	(23 636)	(24 466)	(26 150)	(28 870)	(29 643)	(21 093)	(20 977)
<b>Total expenses</b>	R '000	<b>(48 007)</b>	(46 951)	(46 728)	(46 876)	(45 816)	(43 760)	(46 402)	(48 335)	(49 869)	(51 074)	(43 183)	(43 724)

\* 12 months rolling average

## Monthly Investor Report

### Financial statistics for the period ended July 2021 (continued)

		Jul 21	Jun 21	May 21	Apr 21	Mar 21	Feb 21	Jan 21	Dec 20	Nov 20	Oct 20	Sep 20	Aug 20
<b>Asset and credit quality ratios</b>													
Gross loans and advances	R '000	<b>5 082 631</b>	5 125 208	5 052 778	5 183 800	5 077 850	5 125 373	5 230 149	5 332 061	5 167 012	5 093 806	5 109 217	5 117 854
Non-performing loans ("NPLs")	R '000	<b>1 820 424</b>	1 832 286	1 844 185	1 912 092	1 962 019	1 976 051	1 962 950	1 961 702	1 961 205	1 948 220	1 950 428	1 950 576
Carrying value of written off book	R '000	<b>240 931</b>	240 590	240 486	238 844	237 014	235 596	234 361	231 912	229 777	228 148	226 216	224 725
Impairment provision	R '000	<b>2 274 175</b>	2 288 687	2 302 221	2 337 527	2 356 471	2 387 268	2 440 857	2 470 069	2 495 462	2 515 772	2 538 655	2 556 228
Net loans and advances	R '000	<b>3 049 386</b>	3 077 111	2 991 043	3 085 117	2 958 393	2 973 701	3 023 653	3 093 903	2 901 328	2 806 182	2 796 778	2 786 351
Number of loans on book		<b>120 387</b>	123 578	124 094	127 494	127 024	129 823	132 891	135 936	134 578	135 400	137 097	138 660
Non-performing loans ratio	%	<b>35.8%</b>	35.8%	36.5%	36.9%	38.6%	38.6%	37.5%	36.8%	38.0%	38.2%	38.2%	38.1%
Provision coverage	%	<b>44.7%</b>	44.7%	45.6%	45.1%	46.4%	46.6%	46.7%	46.3%	48.3%	49.4%	49.7%	49.9%
Investment in Zenthyme Investments (Proprietary) Limited	R '000	<b>85 128</b>	85 128	85 128	85 128	85 128	85 128	90 529	95 474	95 474	95 474	95 474	95 474
<b>Funding and cash reserves</b>													
Interest bearing liabilities	R '000	<b>3 139 634</b>	3 138 794	2 993 657	3 030 163	3 047 633	2 861 747	2 889 459	2 887 890	3 004 857	2 952 196	2 928 636	2 948 905
Average cost of borrowings	%	<b>9.1%</b>	9.1%	9.2%	9.3%	9.4%	9.7%	9.9%	10.1%	10.4%	10.6%	10.9%	11.0%
Cash and cash equivalents	R '000	<b>573 278</b>	539 706	521 580	440 877	587 765	437 390	398 037	312 521	672 079	709 609	691 726	778 749

## Monthly Investor Report

### Origination

		% change MOM	Jul 21	Jun 21	May 21	Apr 21	Mar 21	Feb 21	Jan 21	Dec 20	Nov 20	Oct 20	Sep 20	Aug 20
Disbursements	R '000	(22.5%)	61 001	78 750	118 237	122 855	138 417	117 519	83 819	133 628	126 669	118 516	101 133	89 093
Number of new loans		(15.6%)	1 343	1 591	2 109	2 412	2 712	2 226	1 601	2 677	2 588	2 405	2 005	1 803
Average loan value at acquisition	Rand	(8.2%)	45 421	49 497	56 063	50 935	51 039	52 794	52 354	49 917	48 945	49 279	50 440	49 414
Average term at acquisition	Months	2.2%	46.9	45.9	50.7	50.4	47.7	47.3	46.7	46.4	45.2	45.4	45.8	45.0

### Loan claims purchased by Bayport Securitisation (RF) Ltd \*

		% change MOM	Jul 21	Jun 21	May 21	Apr 21	Mar 21	Feb 21	Jan 21	Dec 20	Nov 20	Oct 20	Sep 20	Aug 20
Loan claims purchased	R '000	(41.8%)	89 868	154 472	10 796	269 810	77 631	26 722	14 292	282 669	169 141	115 681	109 802	23 548
Number of loans purchased		(50.2%)	1 333	2 678	177	4 569	1 491	521	239	6 191	3 962	2 710	2 473	700
Average loan value purchased	Rand	16.9%	67 418	57 682	60 995	59 052	52 066	51 290	59 798	45 658	42 691	42 687	44 400	33 639
Average term of loans purchased	Months	1.5%	47.1	46.4	49.3	46.7	46.1	47.5	50.3	42.6	43.0	43.7	43.5	43.1

\* Loans disbursed by the originator that are not sold to Bayport Tutari RF (Ltd) are purchased by the issuer. The claims purchased by Tutari will be sold periodically to the issuer and thus a consolidated view of all originations has been disclosed.

### Statistics

#### Loans and advances by geographic location

Province	Cellular	Payroll	Debit order	Total
Eastern Cape	9%	7%	7%	7%
Free State	5%	1%	4%	4%
Gauteng	50%	61%	51%	52%
Kwazulu-Natal	10%	14%	12%	12%
Limpopo	4%	2%	4%	4%
Mpumulanga	4%	0%	5%	4%
Northern Cape	2%	0%	2%	2%
North-West	5%	13%	4%	5%
Western Cape	11%	2%	11%	10%
<b>Grand Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

## Monthly Investor Report

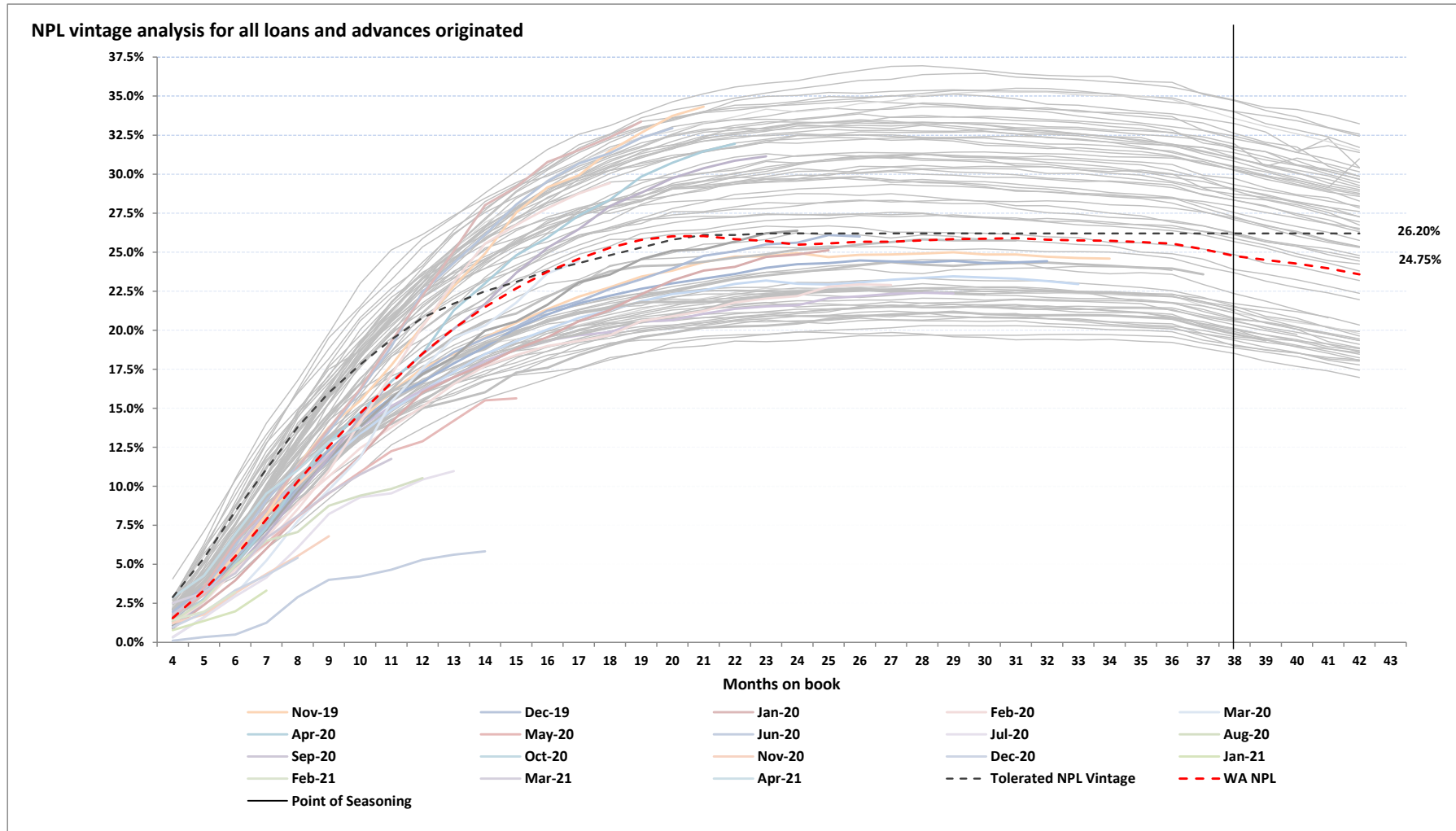
### Asset quality

	% change MOM	Jul 21 R'000	Jun 21 R'000	May 21 R'000	Apr 21 R'000	Mar 21 R'000	Feb 21 R'000	Jan 21 R'000	Dec 20 R'000	Nov 20 R'000	Oct 20 R'000	Sep 20 R'000	Aug 20 R'000
<b>Gross loans and advances</b>	(0.8%)	<b>5 082 631</b>	5 125 208	5 052 778	5 183 800	5 077 850	5 125 373	5 230 149	5 332 061	5 167 012	5 093 806	5 109 217	5 117 854
Performing loans	(0.9%)	<b>3 262 207</b>	3 292 922	3 208 593	3 271 708	3 115 831	3 149 322	3 267 199	3 370 359	3 205 807	3 145 586	3 158 789	3 167 278
Non-performing loans	(0.7%)	<b>1 820 424</b>	1 832 286	1 844 185	1 912 092	1 962 019	1 976 051	1 962 950	1 961 702	1 961 205	1 948 220	1 950 428	1 950 576
<b>Impairment provision *</b>													
Opening balance	(0.6%)	<b>2 288 687</b>	2 302 221	2 337 527	2 356 471	2 387 268	2 440 857	2 470 069	2 495 462	2 515 772	2 538 655	2 556 228	2 593 270
Bad debt written-off	(0.6%)	<b>(58 317)</b>	(58 652)	(73 590)	(83 033)	(75 026)	(87 187)	(74 977)	(85 804)	(69 601)	(71 812)	(69 990)	(68 286)
Provision raised	(3.0%)	<b>43 805</b>	45 118	38 284	64 089	44 229	33 598	45 765	60 411	49 291	48 929	52 417	31 244
Closing balance	(0.6%)	<b>2 274 175</b>	2 288 687	2 302 221	2 337 527	2 356 471	2 387 268	2 440 857	2 470 069	2 495 462	2 515 772	2 538 655	2 556 228

\* The IFRS 9 assumptions will be re-evaluated through the cycle to ensure the impacts of the COVID-19 pandemic are incorporated.

# Monthly Investor Report

## Asset quality (continued)



## Monthly Investor Report

### Asset quality (continued)

#### Reported under IFRS 9

#### Loans and advances distribution by contractual delinquency (CD)

	Jul 21 %	Jun 21 %	May 21 %	Apr 21 %	Mar 21 %	Feb 21 %	Jan 21 %	Dec 20 %	Nov 20 %	Oct 20 %	Sep 20 %	Aug 20 %
<b>For all loans and advances originated</b>												
0	58.6%	58.9%	59.5%	57.9%	56.2%	55.2%	54.9%	55.4%	55.1%	55.2%	54.4%	55.2%
1	3.6%	3.9%	3.1%	3.3%	3.5%	3.9%	4.2%	3.8%	3.7%	4.1%	4.7%	4.2%
2	2.9%	2.5%	2.6%	2.6%	3.0%	3.0%	3.1%	3.2%	3.6%	3.3%	3.4%	3.5%
3	2.2%	2.2%	2.2%	2.4%	2.6%	2.8%	3.0%	3.0%	2.9%	2.9%	3.1%	2.8%
4 +	32.7%	32.5%	32.6%	33.8%	34.7%	35.1%	34.8%	34.6%	34.7%	34.5%	34.4%	34.3%
<b>For Bayport Securitisation (RF) Ltd</b>												
0	54.8%	54.8%	54.7%	54.2%	51.7%	51.1%	51.7%	52.8%	51.5%	50.9%	50.1%	51.0%
1	3.9%	4.3%	3.4%	3.5%	3.7%	4.1%	4.4%	4.0%	3.8%	4.3%	4.9%	4.3%
2	3.1%	2.7%	2.9%	2.8%	3.2%	3.2%	3.2%	3.3%	3.7%	3.5%	3.6%	3.6%
3	2.4%	2.4%	2.5%	2.6%	2.8%	3.0%	3.2%	3.1%	3.0%	3.1%	3.2%	3.0%
4 +	35.8%	35.8%	36.5%	36.9%	38.6%	38.6%	37.5%	36.8%	38.0%	38.2%	38.2%	38.1%
<b>Monthly loans and advances movement</b>												
	Jul 21 R'000	Jun 21 R'000	May 21 R'000	Apr 21 R'000	Mar 21 R'000	Feb 21 R'000	Jan 21 R'000	Dec 20 R'000	Nov 20 R'000	Oct 20 R'000	Sep 20 R'000	Aug 20 R'000
Opening balance	5 125 208	5 052 778	5 183 800	5 077 850	5 125 373	5 230 149	5 332 061	5 167 012	5 093 806	5 109 217	5 117 854	5 200 101
Disbursements	89 868	154 472	10 796	269 810	77 631	26 722	14 292	282 669	169 141	115 681	109 802	23 548
Interest and other similar income	70 590	71 853	70 977	74 139	69 345	72 354	75 555	74 626	77 174	74 735	74 963	75 086
Non-interest revenue and other movements	(9 051)	29 638	(11 544)	(18 908)	38 740	24 813	17 785	42 103	42 844	29 538	20 826	19 655
Collections	(135 667)	(124 881)	(127 661)	(136 058)	(158 213)	(141 478)	(134 567)	(148 545)	(146 352)	(163 553)	(144 238)	(132 250)
Bad debt write-offs	(58 317)	(58 652)	(73 590)	(83 033)	(75 026)	(87 187)	(74 977)	(85 804)	(69 601)	(71 812)	(69 990)	(68 286)
Closing balance	5 082 631	5 125 208	5 052 778	5 183 800	5 077 850	5 125 373	5 230 149	5 332 061	5 167 012	5 093 806	5 109 217	5 117 854

## Monthly Investor Report

### Liquidity and funding

	% change MOM	Jul 21 R'000	Jun 21 R'000	May 21 R'000	Apr 21 R'000	Mar 21 R'000	Feb 21 R'000	Jan 21 R'000	Dec 20 R'000	Nov 20 R'000	Oct 20 R'000	Sep 20 R'000	Aug 20 R'000
<b>Funding</b>													
Class A Notes (senior)	0.0%	<b>2 283 913</b>	2 283 913	2 179 497	2 179 497	2 180 497	1 992 350	1 992 350	1 992 350	2 110 561	2 110 561	2 110 561	2 130 159
Class B Notes (mezzanine)	0.0%	<b>579 300</b>	579 300	580 000	580 000	580 000	580 000	580 000	580 000	580 000	520 000	520 000	550 000
Other subordinated funding	0.3%	<b>276 421</b>	275 581	234 160	270 666	287 136	289 397	317 109	315 539	314 296	321 635	298 075	268 746
Total interest bearing liabilities	0.0%	<b>3 139 634</b>	3 138 794	2 993 657	3 030 163	3 047 633	2 861 747	2 889 459	2 887 890	3 004 857	2 952 196	2 928 636	2 948 905
Average cost of borrowings	0.2%	<b>9.1%</b>	9.1%	9.2%	9.3%	9.4%	9.7%	9.9%	10.1%	10.4%	10.6%	10.9%	11.0%
Cash and cash equivalents	6.2%	<b>573 278</b>	539 706	521 580	440 877	587 765	437 390	398 037	312 521	672 079	709 609	691 726	778 749



## Monthly Investor Report

### Liquidity and funding (continued)

Instrument	Coupon rate	Class	Nominal amount at issue	Month end principal balance	Issue date	Maturity date
BAYA57	3-month JIBAR plus 5.50%	A	50 000 000	50 000 000	2017/04/03	2022/03/31
BAYA64	3-month JIBAR plus 4.50%	A	40 000 000	40 000 000	2017/12/01	2022/09/30
BAYA67	11.170%	A	100 000 000	100 000 000	2018/04/03	2023/03/31
BAYA72	12.180%	A	444 700 000	444 700 000	2019/04/01	2026/03/31
BAYA73	3-month JIBAR plus 3.94%	A	412 000 000	89 623 891	2019/04/01	2022/03/31
BAYA74	3-month JIBAR plus 3.80%	A	125 000 000	82 822 844	2019/07/01	2024/07/01
BAYA75	3-month JIBAR plus 3.65%	A	140 000 000	36 954 636	2019/07/01	2022/07/01
BAYA76	3-month JIBAR plus 3.65%	A	30 062 075	4 905 219	2019/07/01	2022/07/01
BAYA77	3-month JIBAR plus 3.75%	A	200 000 000	80 331 782	2019/09/30	2022/09/30
BAYA78	3-month JIBAR plus 4.75%	A	50 000 000	31 003 582	2020/03/31	2023/03/31
BAYA79	3-month JIBAR plus 4.75%	A	150 000 000	92 249 736	2020/04/30	2023/03/31
BAYA80	3-month JIBAR plus 4.75%	A	100 000 000	69 487 805	2020/06/30	2023/06/30
BAYA81	3-month JIBAR plus 5.00%	A	91 500 000	91 500 000	2020/06/30	2023/06/30
BAYA82	3-month JIBAR plus 4.75%	A	70 000 000	54 053 261	2020/09/30	2023/09/30
BAYA83	3-month JIBAR plus 5.00%	A	100 000 000	100 000 000	2020/09/30	2023/09/30
BAYA84	3-month JIBAR plus 4.50%	A	142 500 000	62 500 000	2020/11/30	2022/12/31
BAYA85	3-month JIBAR plus 5.00%	A	142 500 000	62 500 000	2020/11/30	2023/12/31
BAYA86	3-month JIBAR plus 4.50%	A	65 707 358	65 707 358	2021/03/31	2023/03/31
BAYA87	3-month JIBAR plus 5.00%	A	172 561 038	172 561 038	2021/03/31	2024/03/31
BAYA88	3-month JIBAR plus 4.75%	A	175 000 000	162 011 726	2021/03/31	2024/03/31
BAYA89	3-month JIBAR plus 4.50%	A	65 000 000	65 000 000	2021/06/30	2024/06/30
BAYA90	3-month JIBAR plus 4.75%	A	140 000 000	140 000 000	2021/06/30	2024/06/30
BAYA91	3-month JIBAR plus 4.25%	A	6 000 000	6 000 000	2021/06/30	2023/06/30
BYA69U	3-month JIBAR plus 4.50%	A	80 000 000	80 000 000	2021/03/31	2022/12/31
BYA70U	3-month JIBAR plus 5.00%	A	100 000 000	100 000 000	2021/03/31	2023/12/31
<b>Subtotal Class A notes</b>			<b>3 192 530 471</b>	<b>2 283 912 878</b>		
BYB10U	3-month JIBAR plus 8.00%	B	5 000 000	5 000 000	2016/09/30	2021/09/30
BYB10U_1	3-month JIBAR plus 8.00%	B	1 000 000	1 000 000	2017/06/30	2021/09/30
BAYB13	3-month JIBAR plus 6.25%	B	170 000 000	170 000 000	2018/10/01	2023/09/30
BAYB15	3-month JIBAR plus 6.25%	B	14 000 000	14 000 000	2018/10/01	2023/09/30
BAYB16	3-month JIBAR plus 6.50%	B	48 000 000	48 000 000	2019/10/10	2024/09/30
BAYB18	3-month JIBAR plus 6.25%	B	20 000 000	20 000 000	2019/09/30	2022/09/30
BAYB19	3-month JIBAR plus 6.25%	B	115 000 000	115 000 000	2019/09/30	2022/09/30
BAYB20	3-month JIBAR plus 6.75%	B	206 300 000	206 300 000	2020/06/30	2023/06/30
<b>Subtotal Class B notes</b>			<b>579 300 000</b>	<b>579 300 000</b>		
<b>Total</b>			<b>3 771 830 471</b>	<b>2 863 212 878</b>		

## Monthly Investor Report

### Covenant compliance

	Current requirement	Jul 21	Jun 21	May 21	Apr 21	Mar 21	Feb 21	Jan 21	Dec 20	Nov 20	Oct 20	Sep 20	Aug 20
<b>Financial covenants</b>													
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	2.3	2.0	2.7	2.3	2.4	2.3	1.9	2.2	2.2	2.5	2.1	1.9
Senior Debt Interest Cover Ratio	≥ 3.50 times	5.4	5.8	5.5	6.2	5.6	6.4	6.0	5.3	6.0	5.9	5.7	5.8
Senior Debt to Net Qualifying Asset Value	≤ 70.0%	63.0%	63.1%	62.0%	61.8%	61.5%	58.4%	58.2%	58.5%	59.1%	60.0%	60.5%	59.8%
Bad and Doubtful Debt Ratio	≤ 17.5%	8.9%	9.2%	9.6%	9.8%	9.8%	9.8%	10.0%	10.1%	11.1%	11.2%	11.8%	11.9%
Equity invested in the Company by the Originator	> 22.5%	32.7%	32.4%	32.1%	32.2%	34.5%	34.5%	34.9%	30.3%	33.0%	34.8%	34.5%	33.8%
Cellular Contracts as a % of the Portfolio	≤ 10.0%	1.2%	1.2%	1.2%	1.2%	1.3%	1.3%	1.3%	1.3%	1.3%	1.4%	1.4%	1.4%
<b>Cash reserves</b>													
	Current requirement	Jul 21	Jun 21	May 21	Apr 21	Mar 21	Feb 21	Jan 21	Dec 20	Nov 20	Oct 20	Sep 20	Aug 20
Liquidity reserve (R'000)	≥ 250,000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
<b>Arrears reserve</b>													
Weighted NPLs as a percentage of the portfolio	≤ 26.2%	24.8%	25.2%	24.9%	25.4%	25.5%	25.6%	26.0%	26.2%	26.1%	26.0%	26.2%	26.6%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	2 479
<b>Asset performance reserve</b>													
Collections ratio	≥ 80.75%	115.1%	111.5%	110.4%	109.3%	110.1%	107.6%	106.7%	106.9%	105.7%	101.0%	96.0%	95.8%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Reserved cash (R'000)		250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	247 521
Expected collections (6 month average) (R'000)		68 972	69 862	71 110	71 307	71 180	72 286	73 415	73 277	72 261	72 421	72 498	73 326
Actual receipts (6 month average) (R'000)		79 367	77 866	78 498	77 905	78 368	77 790	78 346	78 329	76 390	73 152	69 606	70 272
Capital redemption reserve (R'000)		4 000	-	-	-	-	-	-	-	-	-	-	90 000

## Monthly Investor Report

### Glossary of terms

<b>CD</b>	Contractual delinquency = accumulated arrears / contractual instalment
<b>MOB</b>	Months on book
<b>MoM</b>	Months on month
<b>YTD</b>	Year to date
<b>Non-performing loans</b>	The balance outstanding of loans and advances with a contractual delinquency greater than three months excluding loans and advances with a contractual delinquency greater than three months where three consecutive receipts have been received in the three-month period preceding the measurement date
<b>Non-performing loans ratio</b>	Non-performing loans / Gross loans and advances
<b>Provision coverage</b>	Impairment provision / Gross loans and advances