

BAYPORT SECURITISATION (RF) LTD

# INVESTOR REPORT

NOVEMBER 2022

*your future now*

**BAYPORT**  
FINANCIAL SERVICES

## Monthly Investor Report

Note: This report has been prepared in accordance with IFRS 9.

### Financial statistics for the period ended November 2022

		Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22	Jan 22	Dec 21
<b>Performance ratios *</b>													
Total income as a % of ave gross loans and advances (excl. dividends)	%	17.6%	17.6%	17.6%	17.5%	17.4%	17.3%	17.2%	17.2%	17.2%	17.1%	17.0%	17.0%
Dividend income as a % of ave gross loans and advances	%	1.7%	1.7%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.7%	1.5%	1.4%	1.3%
Total income as a % of ave gross loans and advances (incl. dividends)	%	19.3%	19.3%	19.2%	19.1%	19.0%	18.9%	18.9%	18.8%	18.8%	18.6%	18.4%	18.2%
Direct and indirect expenses to ave gross loans and advances	%	5.8%	5.8%	5.8%	5.8%	5.7%	5.7%	5.7%	5.7%	5.7%	5.7%	5.7%	5.6%
Direct and indirect expenses to total income (excl. dividends)	%	32.7%	32.7%	32.7%	32.9%	33.0%	33.0%	33.1%	33.0%	33.0%	33.0%	33.2%	33.2%
Direct and indirect expenses to total income (incl. dividends)	%	29.9%	29.9%	30.0%	30.1%	30.3%	30.2%	30.2%	30.2%	30.1%	30.3%	30.7%	30.9%
Return on assets (incl. dividends)	%	(2.7%)	(2.5%)	(2.3%)	(2.2%)	(2.1%)	(1.7%)	(1.5%)	(1.3%)	(1.4%)	(1.3%)	(1.1%)	(1.1%)
Gearing ratio	times	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.5
Interest margin	%	10.1%	10.3%	10.5%	10.5%	10.5%	10.5%	10.6%	10.6%	10.6%	10.6%	10.6%	10.6%
<b>Income statement extract</b>													
Interest income	R '000	65 386	66 836	64 299	68 073	69 171	60 592	63 446	62 542	68 479	60 905	68 598	71 455
Non-interest revenue (excl. dividends)	R '000	2 717	2 729	2 728	2 754	1 605	2 812	2 761	2 915	3 040	3 178	3 156	1 681
Dividend income	R '000	6 617	6 005	5 944	5 485	5 551	5 413	5 945	6 827	5 905	6 378	6 269	12 353
<b>Total income</b>	R '000	<b>74 720</b>	75 570	72 971	76 312	76 327	68 817	72 152	72 284	77 424	70 461	78 023	85 489
Interest expenses	R '000	(30 810)	(31 912)	(27 862)	(28 772)	(28 554)	(24 886)	(24 291)	(23 490)	(24 606)	(22 220)	(24 580)	(24 955)
Direct and indirect expenses	R '000	(23 002)	(22 491)	(22 306)	(22 235)	(22 784)	(21 260)	(21 759)	(21 761)	(22 197)	(22 260)	(23 723)	(23 104)
<b>Total expenses</b>	R '000	<b>(53 812)</b>	(54 403)	(50 168)	(51 007)	(51 338)	(46 146)	(46 050)	(45 251)	(46 803)	(44 480)	(48 303)	(48 059)

\* 12 months rolling average

## Monthly Investor Report

### Financial statistics for the period ended November 2022 (continued)

		Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22	Jan 22	Dec 21
<b>Asset and credit quality ratios</b>													
Gross loans and advances	R '000	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363	4 684 585	4 773 305	4 856 300	4 963 441
Non-performing loans ("NPLs")	R '000	1 448 291	1 466 260	1 476 723	1 500 382	1 521 030	1 551 527	1 557 719	1 592 331	1 622 521	1 637 641	1 647 206	1 653 550
Carrying value of written off book	R '000	203 947	204 354	204 917	208 622	217 472	226 786	232 895	234 014	233 613	233 903	234 458	236 272
Impairment provision	R '000	1 922 029	1 945 998	1 955 451	1 977 025	2 002 960	2 009 312	2 003 111	2 040 484	2 070 303	2 088 134	2 104 113	2 121 931
Net loans and advances	R '000	2 994 472	2 902 864	2 885 265	2 852 424	2 890 167	2 680 499	2 693 291	2 779 892	2 847 895	2 919 074	2 986 646	3 077 783
Number of loans on book		96 112	95 936	96 884	98 054	100 185	98 166	99 108	101 825	104 525	106 787	108 955	111 696
Non-performing loans ratio	%	30.7%	31.6%	31.9%	32.5%	32.5%	34.8%	34.9%	34.7%	34.6%	34.3%	33.9%	33.3%
Provision coverage	%	40.8%	41.9%	42.2%	42.8%	42.8%	45.0%	44.9%	44.5%	44.2%	43.7%	43.3%	42.8%
<b>Funding and cash reserves</b>													
Interest bearing liabilities	R '000	3 422 318	3 280 572	3 254 261	3 304 161	3 320 403	3 283 253	2 858 859	2 876 822	2 909 568	3 098 872	3 116 510	3 114 561
Average cost of borrowings	%	10.2%	10.0%	9.8%	9.7%	9.6%	9.6%	9.5%	9.5%	9.4%	9.3%	9.3%	9.2%
Cash and cash equivalents	R '000	710 067	649 695	638 731	812 623	768 036	941 779	573 062	478 784	436 221	631 520	558 292	436 587

## Monthly Investor Report

### Origination

		% change MOM	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22	Jan 22	Dec 21
Disbursements	R '000	13.5%	<b>115 164</b>	101 510	121 264	115 910	111 159	87 272	81 338	87 912	122 787	103 915	77 508	95 583
Number of new loans		15.1%	<b>2 200</b>	1 911	2 298	2 250	2 141	1 830	1 643	1 681	2 318	2 027	1 567	1 926
Average loan value at acquisition	Rand	(1.5%)	<b>52 347</b>	53 119	52 769	51 516	51 919	47 690	49 506	52 297	52 971	51 266	49 463	49 628
Average term at acquisition	Months	(0.9%)	<b>51.6</b>	52.0	52.2	51.8	50.8	49.4	49.5	50.4	49.3	49.1	51.0	49.7

### Loan claims purchased by Bayport Securitisation (RF) Ltd \*

		% change MOM	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22	Jan 22	Dec 21
Loan claims purchased	R '000	70.1%	<b>200 539</b>	117 879	131 028	46 522	323 574	101 742	11 541	17 703	42 003	30 457	18 325	50 641
Number of loans purchased		76.6%	<b>2 690</b>	1 523	1 807	868	4 748	1 614	197	332	815	567	374	1 020
Average loan value purchased	Rand	(3.7%)	<b>74 550</b>	77 399	72 511	53 597	68 150	63 037	58 582	53 323	51 538	53 717	48 998	49 649
Average term of loans purchased	Months	(0.7%)	<b>50.2</b>	50.6	52.0	51.8	49.9	48.7	51.5	51.4	48.8	47.6	50.5	49.1

\* Loans disbursed by the originator that are not sold to Bayport Tutari RF (Ltd) are purchased by the issuer. The claims purchased by Tutari will be sold periodically to the issuer and thus a consolidated view of all originations has been disclosed.

### Statistics

#### Loans and advances by geographic location

Province	Cellular	Payroll	Debit order	Total
Eastern Cape	10%	8%	8%	8%
Free State	4%	1%	4%	3%
Gauteng	50%	51%	52%	52%
Kwazulu-Natal	10%	19%	11%	14%
Limpopo	4%	4%	4%	4%
Mpumulanga	4%	2%	4%	3%
Northern Cape	2%	0%	2%	1%
North-West	5%	13%	4%	7%
Western Cape	11%	2%	11%	8%
<b>Grand Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

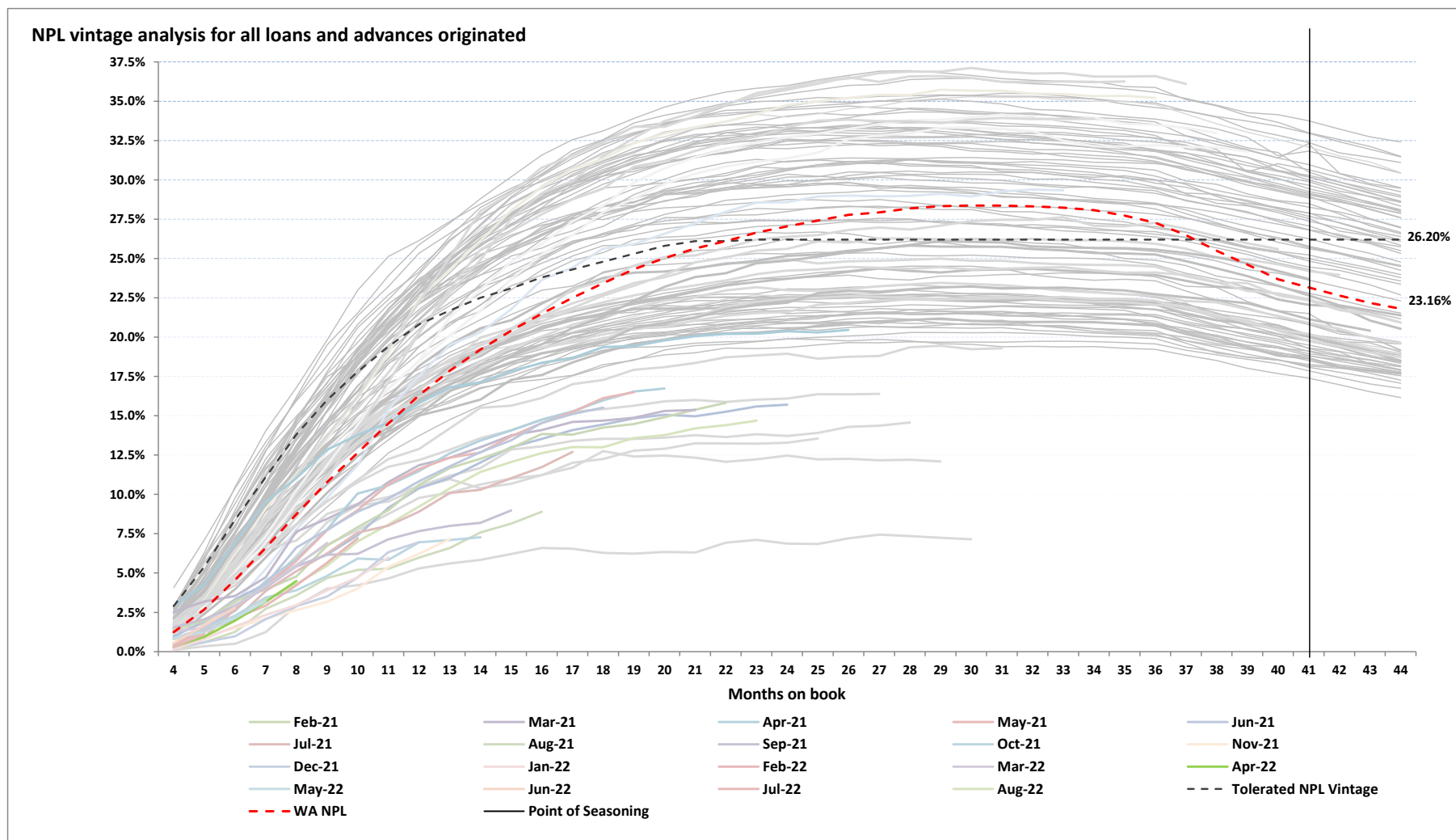
## Monthly Investor Report

### Asset quality

	% change MOM	Nov 22 R'000	Oct 22 R'000	Sep 22 R'000	Aug 22 R'000	Jul 22 R'000	Jun 22 R'000	May 22 R'000	Apr 22 R'000	Mar 22 R'000	Feb 22 R'000	Jan 22 R'000	Dec 21 R'000
<b>Gross loans and advances</b>	1.5%	<b>4 712 554</b>	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363	4 684 585	4 773 305	4 856 300	4 963 441
Performing loans	2.7%	<b>3 264 263</b>	3 178 248	3 159 076	3 120 445	3 154 626	2 911 498	2 905 788	2 994 032	3 062 064	3 135 664	3 209 094	3 309 891
Non-performing loans	(1.2%)	<b>1 448 291</b>	1 466 260	1 476 723	1 500 382	1 521 030	1 551 527	1 557 719	1 592 331	1 622 521	1 637 641	1 647 206	1 653 550
<b>Impairment provision</b>													
Opening balance	(0.5%)	<b>1 945 998</b>	1 955 451	1 977 025	2 002 960	2 009 312	2 003 111	2 040 484	2 070 303	2 088 134	2 104 113	2 121 931	2 126 020
Bad debt written-off	21.9%	<b>(55 454)</b>	(45 497)	(56 993)	(49 125)	(44 468)	(37 518)	(66 285)	(60 079)	(56 698)	(54 395)	(57 250)	(61 711)
Provision raised	(12.6%)	<b>31 485</b>	36 044	35 419	23 190	38 116	43 719	28 912	30 260	38 867	38 416	39 432	57 622
Closing balance	(1.2%)	<b>1 922 029</b>	1 945 998	1 955 451	1 977 025	2 002 960	2 009 312	2 003 111	2 040 484	2 070 303	2 088 134	2 104 113	2 121 931

# Monthly Investor Report

## Asset quality (continued)



## Monthly Investor Report

### Asset quality (continued)

#### Reported under IFRS 9

#### Loans and advances distribution by contractual delinquency (CD)

	Nov 22 %	Oct 22 %	Sep 22 %	Aug 22 %	Jul 22 %	Jun 22 %	May 22 %	Apr 22 %	Mar 22 %	Feb 22 %	Jan 22 %	Dec 21 %
<b>For all loans and advances originated</b>												
0	64.5%	64.9%	65.2%	64.6%	64.0%	63.1%	63.1%	62.6%	61.1%	59.8%	59.2%	60.2%
1	3.7%	3.3%	3.0%	2.9%	3.0%	3.2%	3.1%	2.8%	3.1%	3.9%	4.6%	3.8%
2	2.7%	2.3%	2.3%	2.4%	2.5%	2.4%	2.2%	2.4%	3.2%	3.2%	2.9%	2.7%
3	2.2%	2.1%	2.0%	2.1%	2.0%	2.1%	2.2%	2.4%	2.4%	2.7%	2.6%	2.7%
4 +	26.9%	27.4%	27.5%	28.0%	28.5%	29.2%	29.4%	29.8%	30.2%	30.4%	30.7%	30.6%
<b>For Bayport Securitisation (RF) Ltd</b>												
0	59.7%	59.8%	59.8%	59.3%	59.1%	56.5%	56.9%	56.9%	55.7%	55.1%	55.2%	56.8%
1	4.1%	3.7%	3.4%	3.2%	3.3%	3.6%	3.4%	3.1%	3.4%	4.2%	5.0%	4.1%
2	3.0%	2.6%	2.6%	2.6%	2.7%	2.7%	2.4%	2.6%	3.6%	3.5%	3.1%	2.9%
3	2.5%	2.3%	2.3%	2.4%	2.3%	2.4%	2.4%	2.7%	2.7%	2.9%	2.8%	2.9%
4 +	30.7%	31.6%	31.9%	32.5%	32.5%	34.8%	34.9%	34.7%	34.6%	34.3%	33.9%	33.3%
<b>Monthly loans and advances movement</b>												
	<b>Nov 22 R'000</b>	<b>Oct 22 R'000</b>	<b>Sep 22 R'000</b>	<b>Aug 22 R'000</b>	<b>Jul 22 R'000</b>	<b>Jun 22 R'000</b>	<b>May 22 R'000</b>	<b>Apr 22 R'000</b>	<b>Mar 22 R'000</b>	<b>Feb 22 R'000</b>	<b>Jan 22 R'000</b>	<b>Dec 21 R'000</b>
Opening balance	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363	4 684 585	4 773 305	4 856 300	4 963 441	5 022 602
Disbursements	200 539	117 879	131 028	46 522	323 574	101 742	11 541	17 703	42 003	30 457	18 325	50 641
Interest and other similar income	60 025	57 055	57 611	58 432	58 993	56 548	56 724	59 428	58 175	63 293	65 431	65 785
Non-interest revenue and other movements	(22 574)	(9 103)	(3 586)	306	(9 089)	(10 720)	(15 711)	(6 415)	(8 789)	(1 190)	(14 961)	10 440
Collections	(114 490)	(111 625)	(113 088)	(110 964)	(116 379)	(110 534)	(109 125)	(108 859)	(123 411)	(121 160)	(118 686)	(124 316)
Bad debt write-offs	(55 454)	(45 497)	(56 993)	(49 125)	(44 468)	(37 518)	(66 285)	(60 079)	(56 698)	(54 395)	(57 250)	(61 711)
Closing balance	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363	4 684 585	4 773 305	4 856 300	4 963 441

## Monthly Investor Report

### Liquidity and funding

	% change MOM	Nov 22 R'000	Oct 22 R'000	Sep 22 R'000	Aug 22 R'000	Jul 22 R'000	Jun 22 R'000	May 22 R'000	Apr 22 R'000	Mar 22 R'000	Feb 22 R'000	Jan 22 R'000	Dec 21 R'000
<b>Funding</b>													
Class A Notes (senior)	5.9%	<b>2 417 157</b>	2 282 864	2 282 864	2 362 604	2 362 604	2 362 604	2 043 932	2 043 932	2 043 932	2 213 992	2 213 992	2 213 992
Class B Notes (mezzanine)	0.0%	<b>712 300</b>	712 300	712 300	677 300	677 300	677 300	578 300	578 300	578 300	578 300	578 300	578 300
Other subordinated funding	2.6%	<b>292 861</b>	285 408	259 097	264 257	280 499	243 350	236 626	254 590	287 336	306 580	324 218	322 269
Total interest bearing liabilities	4.3%	<b>3 422 318</b>	3 280 572	3 254 261	3 304 161	3 320 403	3 283 253	2 858 859	2 876 822	2 909 568	3 098 872	3 116 510	3 114 561
Average cost of borrowings	1.5%	<b>10.2%</b>	10.0%	9.8%	9.7%	9.6%	9.6%	9.5%	9.5%	9.4%	9.3%	9.3%	9.2%
Cash and cash equivalents	9.3%	<b>710 067</b>	649 695	638 731	812 623	768 036	941 779	573 062	478 784	436 221	631 520	558 292	436 587



## Monthly Investor Report

### Liquidity and funding (continued)

Instrument	Coupon rate	Class	Nominal amount at issue	Month end principal balance	Issue date	Maturity date
BAYA72	12.180%	A	510 700 000	510 700 000	2019/04/01	2026/03/31
BAYA74	3-month JIBAR plus 3.80%	A	125 000 000	51 514 313	2019/07/01	2024/07/01
BAYA78	3-month JIBAR plus 4.75%	A	50 000 000	9 431 221	2020/03/31	2023/03/31
BAYA79	3-month JIBAR plus 4.75%	A	150 000 000	28 065 459	2020/04/30	2023/03/31
BAYA80	3-month JIBAR plus 4.75%	A	100 000 000	27 472 315	2020/06/30	2023/06/30
BAYA82	3-month JIBAR plus 4.75%	A	70 000 000	25 248 481	2020/09/30	2023/09/30
BAYA85	3-month JIBAR plus 5.00%	A	142 500 000	62 500 000	2020/11/30	2023/12/31
BAYA87	3-month JIBAR plus 5.00%	A	172 561 038	172 561 038	2021/03/31	2024/03/31
BAYA88	3-month JIBAR plus 4.75%	A	175 000 000	92 948 766	2021/03/31	2024/03/31
BAYA89	3-month JIBAR plus 4.50%	A	65 000 000	39 826 040	2021/06/30	2024/06/30
BAYA90	3-month JIBAR plus 4.75%	A	140 000 000	140 000 000	2021/06/30	2024/06/30
BAYA91	3-month JIBAR plus 4.25%	A	6 000 000	6 000 000	2021/06/30	2023/06/30
BAYA92	3-month JIBAR plus 4.50%	A	75 000 000	75 000 000	2021/09/30	2024/09/30
BAYA93	3-month JIBAR plus 4.25%	A	80 000 000	55 396 283	2021/09/30	2024/09/30
BAYA94	3-month JIBAR plus 3.90%	A	374 000 000	346 493 116	2022/06/30	2025/06/30
BAYA95	3-month JIBAR plus 4.15%	A	100 000 000	100 000 000	2022/06/30	2025/06/30
BAYA96	3-month JIBAR plus 4.15%	A	40 000 000	40 000 000	2022/06/30	2025/09/30
BAYA97	3-month JIBAR plus 5.00%	A	91 500 000	91 500 000	2022/06/30	2025/09/30
BAYA98	3-month JIBAR plus 5.00%	A	100 000 000	100 000 000	2022/06/30	2026/06/30
BAYA99	3-month JIBAR plus 4.65%	A	62 500 000	62 500 000	2022/09/30	2027/09/30
BYA100	3-month JIBAR plus 4.40%	A	100 000 000	100 000 000	2022/11/30	2026/09/30
BYA101	3-month JIBAR plus 4.40%	A	100 000 000	100 000 000	2022/11/30	2025/09/30
BYA70U	3-month JIBAR plus 5.00%	A	100 000 000	100 000 000	2021/03/31	2023/12/31
BYA71U	3-month JIBAR plus 4.65%	A	80 000 000	80 000 000	2022/09/30	2027/09/30
<b>Subtotal Class A notes</b>			<b>3 009 761 038</b>	<b>2 417 157 031</b>		
BAYB13	3-month JIBAR plus 6.25%	B	100 000 000	100 000 000	2018/10/01	2023/09/30
BAYB15	3-month JIBAR plus 6.25%	B	9 000 000	9 000 000	2018/10/01	2023/09/30
BAYB16	3-month JIBAR plus 6.50%	B	48 000 000	48 000 000	2019/10/10	2024/09/30
BAYB21	3-month JIBAR plus 6.25%	B	10 000 000	10 000 000	2021/09/30	2024/09/30
BAYB22	3-month JIBAR plus 6.15%	B	35 000 000	35 000 000	2022/06/30	2025/06/30
BAYB23	3-month JIBAR plus 6.25%	B	70 000 000	70 000 000	2022/06/30	2026/06/30
BAYB24	3-month JIBAR plus 6.25%	B	120 000 000	120 000 000	2022/09/30	2024/09/30
BAYB25	3-month JIBAR plus 6.75%	B	320 300 000	320 300 000	2022/11/30	2025/09/30
<b>Subtotal Class B notes</b>			<b>712 300 000</b>	<b>712 300 000</b>		
<b>Total</b>			<b>3 722 061 038</b>	<b>3 129 457 031</b>		

## Monthly Investor Report

### Covenant compliance

Financial covenants	Current requirement	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22	Jan 22	Dec 21
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	2.4	2.1	2.0	1.9	2.2	2.1	2.3	2.3	2.0	2.3	2.1	2.0
Senior Debt Interest Cover Ratio	≥ 3.50 times	3.9	3.7	4.2	4.1	3.9	4.2	4.5	4.9	4.5	5.3	4.9	5.2
Senior Debt to Net Qualifying Asset Value	≤ 70.0%	65.2%	64.3%	64.8%	64.5%	64.6%	65.2%	62.6%	62.7%	62.2%	62.4%	62.5%	63.0%
Bad and Doubtful Debt Ratio	≤ 17.5%	10.5%	10.6%	10.6%	10.6%	10.4%	10.7%	10.5%	10.1%	10.3%	9.9%	9.3%	9.0%
Equity invested in the Company by the Originator	> 22.5%	29.8%	30.8%	30.5%	31.4%	31.8%	33.5%	33.5%	33.4%	33.8%	33.9%	34.1%	33.2%
Cellular Contracts as a % of the Portfolio	≤ 10.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%
Cash reserves	Current requirement	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22	Jan 22	Dec 21
Liquidity reserve (R'000)	≥ 250,000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
Arrears reserve													
Weighted NPLs as a percentage of the portfolio	≤ 26.2%	23.2%	22.6%	22.6%	22.7%	23.2%	22.5%	22.5%	22.9%	23.4%	23.8%	24.1%	24.2%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Asset performance reserve													
Collections ratio	≥ 80.75%	115.2%	115.7%	116.5%	118.3%	120.2%	120.0%	119.4%	120.5%	121.1%	120.7%	118.5%	120.3%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Reserved cash (R'000)		250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
Expected collections (6 month average) (R'000)		58 492	56 615	56 110	56 100	56 916	57 475	59 867	62 378	64 804	66 516	67 048	67 577
Actual receipts (6 month average) (R'000)		67 363	65 507	65 361	66 346	68 401	68 973	71 502	75 196	78 487	80 270	79 431	81 326
Capital redemption reserve (R'000)		-	10 586	-	162 258	116 008	66 000	56 389	26 250	-	41 667	33 333	25 000

## Monthly Investor Report

### Glossary of terms

<b>CD</b>	Contractual delinquency = accumulated arrears / contractual instalment
<b>MOB</b>	Months on book
<b>MoM</b>	Months on month
<b>YTD</b>	Year to date
<b>Non-performing loans</b>	The balance outstanding of loans and advances with a contractual delinquency greater than three months excluding loans and advances with a contractual delinquency greater than three months where three consecutive receipts have been received in the three-month period preceding the measurement date
<b>Non-performing loans ratio</b>	Non-performing loans / Gross loans and advances
<b>Provision coverage</b>	Impairment provision / Gross loans and advances