

BAYPORT SECURITISATION (RF) LTD

# INVESTOR REPORT

JANUARY 2023

*your future now*

**BAYPORT**  
FINANCIAL SERVICES

## Monthly Investor Report

Note: This report has been prepared in accordance with IFRS 9.

### Financial statistics for the period ended January 2023

		Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22
<b>Performance ratios *</b>													
Total income as a % of ave gross loans and advances (excl. dividends)	%	17.6%	17.6%	17.6%	17.6%	17.6%	17.5%	17.4%	17.3%	17.2%	17.2%	17.2%	17.1%
Dividend income as a % of ave gross loans and advances	%	1.6%	1.6%	1.7%	1.7%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.7%	1.5%
Total income as a % of ave gross loans and advances (incl. dividends)	%	19.2%	19.2%	19.3%	19.3%	19.2%	19.1%	19.0%	18.9%	18.9%	18.8%	18.8%	18.6%
Direct and indirect expenses to ave gross loans and advances	%	5.8%	5.8%	5.8%	5.8%	5.8%	5.8%	5.7%	5.7%	5.7%	5.7%	5.7%	5.7%
Direct and indirect expenses to total income (excl. dividends)	%	32.8%	32.6%	32.7%	32.7%	32.7%	32.9%	33.0%	33.0%	33.1%	33.0%	33.0%	33.0%
Direct and indirect expenses to total income (incl. dividends)	%	30.1%	30.0%	29.9%	29.9%	30.0%	30.1%	30.3%	30.2%	30.2%	30.2%	30.1%	30.3%
Return on assets (incl. dividends)	%	(3.0%)	(2.9%)	(2.7%)	(2.5%)	(2.3%)	(2.2%)	(2.1%)	(1.7%)	(1.5%)	(1.3%)	(1.4%)	(1.3%)
Gearing ratio	times	2.7	2.7	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6
Interest margin	%	9.7%	9.9%	10.1%	10.3%	10.5%	10.5%	10.5%	10.5%	10.6%	10.6%	10.6%	10.6%
<b>Income statement extract</b>													
Interest income	R '000	67 746	70 728	65 386	66 836	64 299	68 073	69 171	60 592	63 446	62 542	68 479	60 905
Non-interest revenue (excl. dividends)	R '000	2 786	2 217	2 717	2 729	2 728	2 754	1 605	2 812	2 761	2 915	3 040	3 178
Dividend income	R '000	6 611	6 639	6 617	6 005	5 944	5 485	5 551	5 413	5 945	6 827	5 905	6 378
<b>Total income</b>	R '000	<b>77 143</b>	79 584	74 720	75 570	72 971	76 312	76 327	68 817	72 152	72 284	77 424	70 461
Interest expenses	R '000	(34 110)	(34 852)	(30 810)	(31 912)	(27 862)	(28 772)	(28 554)	(24 886)	(24 291)	(23 490)	(24 606)	(22 220)
Direct and indirect expenses	R '000	(24 242)	(22 440)	(23 002)	(22 491)	(22 306)	(22 235)	(22 784)	(21 260)	(21 759)	(21 761)	(22 197)	(22 260)
<b>Total expenses</b>	R '000	<b>(58 352)</b>	(57 292)	(53 812)	(54 403)	(50 168)	(51 007)	(51 338)	(46 146)	(46 050)	(45 251)	(46 803)	(44 480)

\* 12 months rolling average

## Monthly Investor Report

Financial statistics for the period ended January 2023 (continued)

		Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22
<b>Asset and credit quality ratios</b>													
Gross loans and advances	R '000	<b>4 881 880</b>	4 849 017	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363	4 684 585	4 773 305
Non-performing loans ("NPLs")	R '000	<b>1 457 396</b>	1 440 953	1 448 291	1 466 260	1 476 723	1 500 382	1 521 030	1 551 527	1 557 719	1 592 331	1 622 521	1 637 641
Carrying value of written off book	R '000	<b>202 047</b>	202 955	203 947	204 354	204 917	208 622	217 472	226 786	232 895	234 014	233 613	233 903
Impairment provision	R '000	<b>1 903 667</b>	1 910 700	1 922 029	1 945 998	1 955 451	1 977 025	2 002 960	2 009 312	2 003 111	2 040 484	2 070 303	2 088 134
Net loans and advances	R '000	<b>3 180 259</b>	3 141 271	2 994 472	2 902 864	2 885 265	2 852 424	2 890 167	2 680 499	2 693 291	2 779 892	2 847 895	2 919 074
Number of loans on book		<b>96 950</b>	97 152	96 112	95 936	96 884	98 054	100 185	98 166	99 108	101 825	104 525	106 787
Non-performing loans ratio	%	<b>29.9%</b>	29.7%	30.7%	31.6%	31.9%	32.5%	32.5%	34.8%	34.9%	34.7%	34.6%	34.3%
Provision coverage	%	<b>39.0%</b>	39.4%	40.8%	41.9%	42.2%	42.8%	42.8%	45.0%	44.9%	44.5%	44.2%	43.7%
<b>Funding and cash reserves</b>													
Interest bearing liabilities	R '000	<b>3 376 351</b>	3 424 181	3 422 318	3 280 572	3 254 261	3 304 161	3 320 403	3 283 253	2 858 859	2 876 822	2 909 568	3 098 872
Average cost of borrowings	%	<b>10.6%</b>	10.4%	10.2%	10.0%	9.8%	9.7%	9.6%	9.6%	9.5%	9.5%	9.4%	9.3%
Cash and cash equivalents	R '000	<b>412 917</b>	559 519	710 067	649 695	638 731	812 623	768 036	941 779	573 062	478 784	436 221	631 520

## Monthly Investor Report

### Origination

		% change MOM	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22
Disbursements	R '000	(20.6%)	<b>60 874</b>	76 623	115 164	101 510	121 264	115 910	111 159	87 272	81 338	87 912	122 787	103 915
Number of new loans		(20.6%)	<b>1 291</b>	1 626	2 200	1 911	2 298	2 250	2 141	1 830	1 643	1 681	2 318	2 027
Average loan value at acquisition	Rand	0.1%	<b>47 152</b>	47 124	52 347	53 119	52 769	51 516	51 919	47 690	49 506	52 297	52 971	51 266
Average term at acquisition	Months	2.0%	<b>52.4</b>	51.3	51.6	52.0	52.2	51.8	50.8	49.4	49.5	50.4	49.3	49.1

### Loan claims purchased by Bayport Securitisation (RF) Ltd \*

		% change MOM	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22
Loan claims purchased	R '000	(55.1%)	<b>132 771</b>	295 909	200 539	117 879	131 028	46 522	323 574	101 742	11 541	17 703	42 003	30 457
Number of loans purchased		(50.5%)	<b>1 861</b>	3 762	2 690	1 523	1 807	868	4 748	1 614	197	332	815	567
Average loan value purchased	Rand	(9.3%)	<b>71 344</b>	78 657	74 550	77 399	72 511	53 597	68 150	63 037	58 582	53 323	51 538	53 717
Average term of loans purchased	Months	1.9%	<b>52.3</b>	51.3	50.2	50.6	52.0	51.8	49.9	48.7	51.5	51.4	48.8	47.6

\* Loans disbursed by the originator that are not sold to Bayport Tutari RF (Ltd) are purchased by the issuer. The claims purchased by Tutari will be sold periodically to the issuer and thus a consolidated view of all originations has been disclosed.

### Statistics

#### Loans and advances by geographic location

Province	Cellular	Payroll	Debit order	Total
Eastern Cape	10%	8%	8%	8%
Free State	4%	2%	5%	3%
Gauteng	50%	47%	52%	51%
Kwazulu-Natal	10%	20%	11%	15%
Limpopo	4%	5%	4%	4%
Mpumulanga	4%	2%	4%	3%
Northern Cape	2%	0%	2%	1%
North-West	5%	14%	3%	8%
Western Cape	11%	2%	11%	7%
<b>Grand Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

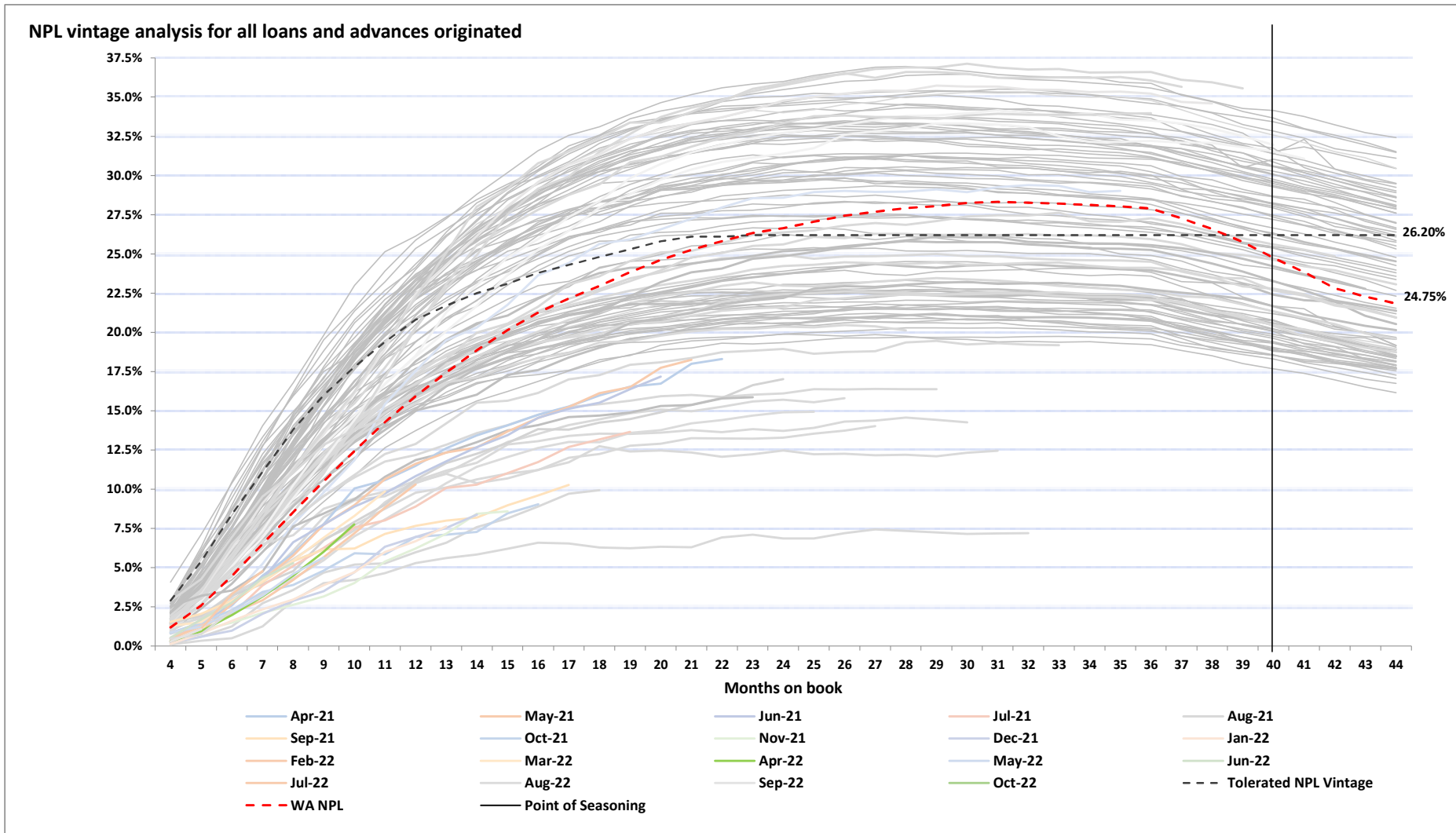
## Monthly Investor Report

### Asset quality

	% change MOM	Jan 23 R'000	Dec 22 R'000	Nov 22 R'000	Oct 22 R'000	Sep 22 R'000	Aug 22 R'000	Jul 22 R'000	Jun 22 R'000	May 22 R'000	Apr 22 R'000	Mar 22 R'000	Feb 22 R'000
<b>Gross loans and advances</b>	0.7%	<b>4 881 880</b>	4 849 017	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363	4 684 585	4 773 305
Performing loans	0.5%	<b>3 424 484</b>	3 408 064	3 264 263	3 178 248	3 159 076	3 120 445	3 154 626	2 911 498	2 905 788	2 994 032	3 062 064	3 135 664
Non-performing loans	1.1%	<b>1 457 396</b>	1 440 953	1 448 291	1 466 260	1 476 723	1 500 382	1 521 030	1 551 527	1 557 719	1 592 331	1 622 521	1 637 641
<b>Impairment provision</b>													
Opening balance	(0.6%)	<b>1 910 700</b>	1 922 029	1 945 998	1 955 451	1 977 025	2 002 960	2 009 312	2 003 111	2 040 484	2 070 303	2 088 134	2 104 113
Bad debt written-off	(39.0%)	<b>(36 317)</b>	(59 542)	(55 454)	(45 497)	(56 993)	(49 125)	(44 468)	(37 518)	(66 285)	(60 079)	(56 698)	(54 395)
Provision raised	(39.3%)	<b>29 284</b>	48 213	31 485	36 044	35 419	23 190	38 116	43 719	28 912	30 260	38 867	38 416
Closing balance	(0.4%)	<b>1 903 667</b>	1 910 700	1 922 029	1 945 998	1 955 451	1 977 025	2 002 960	2 009 312	2 003 111	2 040 484	2 070 303	2 088 134

# Monthly Investor Report

## Asset quality (continued)



## Monthly Investor Report

### Asset quality (continued)

#### Reported under IFRS 9

#### Loans and advances distribution by contractual delinquency (CD)

	Jan 23 %	Dec 22 %	Nov 22 %	Oct 22 %	Sep 22 %	Aug 22 %	Jul 22 %	Jun 22 %	May 22 %	Apr 22 %	Mar 22 %	Feb 22 %
<b>For all loans and advances originated</b>												
0	63.3%	64.1%	64.5%	64.9%	65.2%	64.6%	64.0%	63.1%	63.1%	62.6%	61.1%	59.8%
1	4.2%	3.9%	3.7%	3.3%	3.0%	2.9%	3.0%	3.2%	3.1%	2.8%	3.1%	3.9%
2	2.8%	2.7%	2.7%	2.3%	2.3%	2.4%	2.5%	2.4%	2.2%	2.4%	3.2%	3.2%
3	2.4%	2.4%	2.2%	2.1%	2.0%	2.1%	2.0%	2.1%	2.2%	2.4%	2.4%	2.7%
4 +	27.3%	26.9%	26.9%	27.4%	27.5%	28.0%	28.5%	29.2%	29.4%	29.8%	30.2%	30.4%
<b>For Bayport Securitisation (RF) Ltd</b>												
0	60.0%	60.3%	59.7%	59.8%	59.8%	59.3%	59.1%	56.5%	56.9%	56.9%	55.7%	55.1%
1	4.5%	4.3%	4.1%	3.7%	3.4%	3.2%	3.3%	3.6%	3.4%	3.1%	3.4%	4.2%
2	3.0%	3.0%	3.0%	2.6%	2.6%	2.6%	2.7%	2.7%	2.4%	2.6%	3.6%	3.5%
3	2.6%	2.7%	2.5%	2.3%	2.3%	2.4%	2.3%	2.4%	2.4%	2.7%	2.7%	2.9%
4 +	29.9%	29.7%	30.7%	31.6%	31.9%	32.5%	32.5%	34.8%	34.9%	34.7%	34.6%	34.3%
<b>Monthly loans and advances movement</b>												
	Jan 23 R'000	Dec 22 R'000	Nov 22 R'000	Oct 22 R'000	Sep 22 R'000	Aug 22 R'000	Jul 22 R'000	Jun 22 R'000	May 22 R'000	Apr 22 R'000	Mar 22 R'000	Feb 22 R'000
Opening balance	4 849 017	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363	4 684 585	4 773 305	4 856 300
Disbursements	132 771	295 909	200 539	117 879	131 028	46 522	323 574	101 742	11 541	17 703	42 003	30 457
Interest and other similar income	63 140	62 538	60 025	57 055	57 611	58 432	58 993	56 548	56 724	59 428	58 175	63 293
Non-interest revenue and other movements	(8 215)	(44 469)	(22 574)	(9 103)	(3 586)	306	(9 089)	(10 720)	(15 711)	(6 415)	(8 789)	(1 190)
Collections	(118 516)	(117 973)	(114 490)	(111 625)	(113 088)	(110 964)	(116 379)	(110 534)	(109 125)	(108 859)	(123 411)	(121 160)
Bad debt write-offs	(36 317)	(59 542)	(55 454)	(45 497)	(56 993)	(49 125)	(44 468)	(37 518)	(66 285)	(60 079)	(56 698)	(54 395)
Closing balance	4 881 880	4 849 017	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363	4 684 585	4 773 305

## Monthly Investor Report

### Liquidity and funding

<b>Funding</b>	% change MOM	<b>Jan 23</b> <b>R'000</b>	Dec 22 R'000	Nov 22 R'000	Oct 22 R'000	Sep 22 R'000	Aug 22 R'000	Jul 22 R'000	Jun 22 R'000	May 22 R'000	Apr 22 R'000	Mar 22 R'000	Feb 22 R'000
Class A Notes (senior)	(3.9%)	<b>2 322 216</b>	2 417 157	2 417 157	2 282 864	2 282 864	2 362 604	2 362 604	2 362 604	2 043 932	2 043 932	2 043 932	2 213 992
Class B Notes (mezzanine)	0.0%	<b>712 300</b>	712 300	712 300	712 300	712 300	677 300	677 300	677 300	578 300	578 300	578 300	578 300
Other subordinated funding	16.0%	<b>341 835</b>	294 724	292 861	285 408	259 097	264 257	280 499	243 350	236 626	254 590	287 336	306 580
<b>Total interest bearing liabilities</b>	<b>(1.4%)</b>	<b>3 376 351</b>	3 424 181	3 422 318	3 280 572	3 254 261	3 304 161	3 320 403	3 283 253	2 858 859	2 876 822	2 909 568	3 098 872
Average cost of borrowings	2.3%	<b>10.6%</b>	10.4%	10.2%	10.0%	9.8%	9.7%	9.6%	9.6%	9.5%	9.5%	9.4%	9.3%
Cash and cash equivalents	(26.2%)	<b>412 917</b>	559 519	710 067	649 695	638 731	812 623	768 036	941 779	573 062	478 784	436 221	631 520



## Monthly Investor Report

### Liquidity and funding (continued)

Instrument	Coupon rate	Class	Nominal amount at issue	Month end principal balance	Issue date	Maturity date
BAYA72	12.180%	A	510 700 000	510 700 000	01/04/2019	31/03/2026
BAYA74	3-month JIBAR plus 3.80%	A	125 000 000	44 742 740	01/07/2019	01/07/2024
BAYA78	3-month JIBAR plus 4.75%	A	50 000 000	4 777 548	31/03/2020	31/03/2023
BAYA79	3-month JIBAR plus 4.75%	A	150 000 000	14 217 393	30/04/2020	31/03/2023
BAYA80	3-month JIBAR plus 4.75%	A	100 000 000	18 516 225	30/06/2020	30/06/2023
BAYA82	3-month JIBAR plus 4.75%	A	70 000 000	19 131 370	30/09/2020	30/09/2023
BAYA85	3-month JIBAR plus 5.00%	A	142 500 000	62 500 000	30/11/2020	31/12/2023
BAYA87	3-month JIBAR plus 5.00%	A	172 561 038	172 561 038	31/03/2021	31/03/2024
BAYA88	3-month JIBAR plus 4.75%	A	175 000 000	78 265 548	31/03/2021	31/03/2024
BAYA89	3-month JIBAR plus 4.50%	A	65 000 000	34 482 743	30/06/2021	30/06/2024
BAYA90	3-month JIBAR plus 4.75%	A	140 000 000	140 000 000	30/06/2021	30/06/2024
BAYA91	3-month JIBAR plus 4.25%	A	6 000 000	6 000 000	30/06/2021	30/06/2023
BAYA92	3-month JIBAR plus 4.50%	A	75 000 000	75 000 000	30/09/2021	30/09/2024
BAYA93	3-month JIBAR plus 4.25%	A	80 000 000	48 946 725	30/09/2021	30/09/2024
BAYA94	3-month JIBAR plus 3.90%	A	374 000 000	318 374 720	30/06/2022	30/06/2025
BAYA95	3-month JIBAR plus 4.15%	A	100 000 000	100 000 000	30/06/2022	30/06/2025
BAYA96	3-month JIBAR plus 4.15%	A	40 000 000	40 000 000	30/06/2022	30/09/2025
BAYA97	3-month JIBAR plus 5.00%	A	91 500 000	91 500 000	30/06/2022	30/09/2025
BAYA98	3-month JIBAR plus 5.00%	A	100 000 000	100 000 000	30/06/2022	30/06/2026
BAYA99	3-month JIBAR plus 4.65%	A	62 500 000	62 500 000	30/09/2022	30/09/2027
BYA100	3-month JIBAR plus 4.40%	A	100 000 000	100 000 000	30/11/2022	30/09/2026
BYA101	3-month JIBAR plus 4.15%	A	100 000 000	100 000 000	30/11/2022	30/09/2025
BYA70U	3-month JIBAR plus 5.00%	A	100 000 000	100 000 000	31/03/2021	31/12/2023
BYA71U	3-month JIBAR plus 4.65%	A	80 000 000	80 000 000	30/09/2022	30/09/2027
<b>Subtotal Class A notes</b>			<b>3 009 761 038</b>	<b>2 322 216 050</b>		
BAYB13	3-month JIBAR plus 6.25%	B	100 000 000	100 000 000	01/10/2018	30/09/2023
BAYB15	3-month JIBAR plus 6.25%	B	9 000 000	9 000 000	01/10/2018	30/09/2023
BAYB16	3-month JIBAR plus 6.50%	B	48 000 000	48 000 000	10/10/2019	30/09/2024
BAYB21	3-month JIBAR plus 6.25%	B	10 000 000	10 000 000	30/09/2021	30/09/2024
BAYB22	3-month JIBAR plus 6.15%	B	35 000 000	35 000 000	30/06/2022	30/06/2025
BAYB23	3-month JIBAR plus 6.25%	B	70 000 000	70 000 000	30/06/2022	30/06/2026
BAYB24	3-month JIBAR plus 6.25%	B	120 000 000	120 000 000	30/09/2022	30/09/2024
BAYB25	3-month JIBAR plus 6.75%	B	320 300 000	320 300 000	30/11/2022	30/09/2025
<b>Subtotal Class B notes</b>			<b>712 300 000</b>	<b>712 300 000</b>		
<b>Total</b>			<b>3 722 061 038</b>	<b>3 034 516 050</b>		

## Monthly Investor Report

### Covenant compliance

	Current requirement	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22
<b>Financial covenants</b>													
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	2.1	2.8	2.4	2.1	2.0	1.9	2.2	2.1	2.3	2.3	2.0	2.3
Senior Debt Interest Cover Ratio	≥ 3.50 times	3.6	3.8	3.9	3.7	4.2	4.1	3.9	4.2	4.5	4.9	4.5	5.3
Senior Debt to Net Qualifying Asset Value	≤ 70.0%	64.6%	65.3%	65.2%	64.3%	64.8%	64.5%	64.6%	65.2%	62.6%	62.7%	62.2%	62.4%
Bad and Doubtful Debt Ratio	≤ 17.5%	10.0%	10.2%	10.5%	10.6%	10.6%	10.6%	10.4%	10.7%	10.5%	10.1%	10.3%	9.9%
Equity invested in the Company by the Originator	> 22.5%	28.7%	27.8%	29.8%	30.8%	30.5%	31.4%	31.8%	33.5%	33.5%	33.4%	33.8%	33.9%
Cellular Contracts as a % of the Portfolio	≤ 10.0%	0.9%	0.9%	1.0%	1.0%	1.0%	1.0%	1.0%	1.1%	1.1%	1.1%	1.1%	1.1%
<b>Cash reserves</b>													
	Current requirement	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22	Mar 22	Feb 22
Liquidity reserve (R'000)	≥ 250,000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
<b>Arrears reserve</b>													
Weighted NPLs as a percentage of the portfolio	≤ 26.2%	24.7%	24.3%	23.2%	22.6%	22.6%	22.7%	23.2%	22.5%	22.5%	22.9%	23.4%	23.8%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
<b>Asset performance reserve</b>													
Collections ratio	≥ 80.75%	110.1%	111.5%	115.2%	115.7%	116.5%	118.3%	120.2%	120.0%	119.4%	120.5%	121.1%	120.7%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Reserved cash (R'000)		250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
Expected collections (6 month average) (R'000)		64 281	62 138	58 492	56 615	56 110	56 100	56 916	57 475	59 867	62 378	64 804	66 516
Actual receipts (6 month average) (R'000)		70 789	69 290	67 363	65 507	65 361	66 346	68 401	68 973	71 502	75 196	78 487	80 270
Capital redemption reserve (R'000)		1 000	-	-	10 586	-	162 258	116 008	66 000	56 389	26 250	-	41 667

## Monthly Investor Report

### Glossary of terms

<b>CD</b>	Contractual delinquency = accumulated arrears / contractual instalment
<b>MOB</b>	Months on book
<b>MoM</b>	Months on month
<b>YTD</b>	Year to date
<b>Non-performing loans</b>	The balance outstanding of loans and advances with a contractual delinquency greater than three months excluding loans and advances with a contractual delinquency greater than three months where three consecutive receipts have been received in the three-month period preceding the measurement date
<b>Non-performing loans ratio</b>	Non-performing loans / Gross loans and advances
<b>Provision coverage</b>	Impairment provision / Gross loans and advances