

BAYPORT SECURITISATION (RF) LTD

INVESTOR REPORT

MARCH 2023

your future now

BAYPORT
FINANCIAL SERVICES

Monthly Investor Report

Note: This report has been prepared in accordance with IFRS 9.

Financial statistics for the period ended March 2023

		Mar 23	Feb 23	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22
Performance ratios *													
Total income as a % of ave gross loans and advances (excl. dividends)	%	17.5%	17.5%	17.6%	17.6%	17.6%	17.6%	17.6%	17.5%	17.4%	17.3%	17.2%	17.2%
Dividend income as a % of ave gross loans and advances	%	1.6%	1.6%	1.6%	1.6%	1.7%	1.7%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%
Total income as a % of ave gross loans and advances (incl. dividends)	%	19.1%	19.1%	19.2%	19.2%	19.3%	19.3%	19.2%	19.1%	19.0%	18.9%	18.9%	18.8%
Direct and indirect expenses to ave gross loans and advances	%	5.8%	5.8%	5.8%	5.8%	5.8%	5.8%	5.8%	5.8%	5.7%	5.7%	5.7%	5.7%
Direct and indirect expenses to total income (excl. dividends)	%	33.3%	33.1%	32.8%	32.6%	32.7%	32.7%	32.7%	32.9%	33.0%	33.0%	33.1%	33.0%
Direct and indirect expenses to total income (incl. dividends)	%	30.4%	30.3%	30.1%	30.0%	29.9%	29.9%	30.0%	30.1%	30.3%	30.2%	30.2%	30.2%
Return on assets (incl. dividends)	%	0.0%	(3.0%)	(3.0%)	(2.9%)	(2.7%)	(2.5%)	(2.3%)	(2.2%)	(2.1%)	(1.7%)	(1.5%)	(1.3%)
Gearing ratio	times	2.7	2.7	2.7	2.7	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6
Interest margin	%	9.2%	9.5%	9.7%	9.9%	10.1%	10.3%	10.5%	10.5%	10.5%	10.5%	10.6%	10.6%
Income statement extract													
Interest income	R '000	66 872	59 052	67 746	70 728	65 386	66 836	64 299	68 073	69 171	60 592	63 446	62 542
Non-interest revenue (excl. dividends)	R '000	2 600	2 755	2 786	2 217	2 717	2 729	2 728	2 754	1 605	2 812	2 761	2 915
Dividend income	R '000	6 761	7 761	6 611	6 639	6 617	6 005	5 944	5 485	5 551	5 413	5 945	6 827
Total income	R '000	76 233	69 568	77 143	79 584	74 720	75 570	72 971	76 312	76 327	68 817	72 152	72 284
Interest expenses	R '000	(34 131)	(30 827)	(34 110)	(34 852)	(30 810)	(31 912)	(27 862)	(28 772)	(28 554)	(24 886)	(24 291)	(23 490)
Direct and indirect expenses	R '000	(23 263)	(23 961)	(24 242)	(22 440)	(23 002)	(22 491)	(22 306)	(22 235)	(22 784)	(21 260)	(21 759)	(21 761)
Total expenses	R '000	(57 394)	(54 788)	(58 352)	(57 292)	(53 812)	(54 403)	(50 168)	(51 007)	(51 338)	(46 146)	(46 050)	(45 251)

* 12 months rolling average

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Financial statistics for the period ended March 2023 (continued)

		Mar 23	Feb 23	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22
Asset and credit quality ratios													
Gross loans and advances	R '000	4 696 129	4 811 904	4 881 880	4 849 017	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363
Non-performing loans ("NPLs")	R '000	1 459 557	1 463 262	1 457 396	1 440 953	1 448 291	1 466 260	1 476 723	1 500 382	1 521 030	1 551 527	1 557 719	1 592 331
Carrying value of written off book	R '000	198 513	201 239	202 047	202 955	203 947	204 354	204 917	208 622	217 472	226 786	232 895	234 014
Impairment provision	R '000	1 864 970	1 879 841	1 903 667	1 910 700	1 922 029	1 945 998	1 955 451	1 977 025	2 002 960	2 009 312	2 003 111	2 040 484
Net loans and advances	R '000	3 029 672	3 133 302	3 180 259	3 141 271	2 994 472	2 902 864	2 885 265	2 852 424	2 890 167	2 680 499	2 693 291	2 779 892
Number of loans on book		93 238	95 305	96 950	97 152	96 112	95 936	96 884	98 054	100 185	98 166	99 108	101 825
Non-performing loans ratio	%	31.1%	30.5%	29.9%	29.7%	30.7%	31.6%	31.9%	32.5%	32.5%	34.8%	34.9%	34.7%
Provision coverage	%	39.7%	39.1%	39.0%	39.4%	40.8%	41.9%	42.2%	42.8%	42.8%	45.0%	44.9%	44.5%
Funding and cash reserves													
Interest bearing liabilities	R '000	3 232 620	3 369 506	3 376 351	3 424 181	3 422 318	3 280 572	3 254 261	3 304 161	3 320 403	3 283 253	2 858 859	2 876 822
Average cost of borrowings	%	11.0%	10.8%	10.6%	10.4%	10.2%	10.0%	9.8%	9.7%	9.6%	9.6%	9.5%	9.5%
Cash and cash equivalents	R '000	352 054	459 535	412 917	559 519	710 067	649 695	638 731	812 623	768 036	941 779	573 062	478 784

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Origination

		% change MOM	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22
Disbursements	R '000	15.5%	93 555	81 019	60 874	76 623	115 164	101 510	121 264	115 910	111 159	87 272	81 338	87 912
Number of new loans		10.1%	1 795	1 631	1 291	1 626	2 200	1 911	2 298	2 250	2 141	1 830	1 643	1 681
Average loan value at acquisition	Rand	4.9%	52 120	49 675	47 152	47 124	52 347	53 119	52 769	51 516	51 919	47 690	49 506	52 297
Average term at acquisition	Months	(1.8%)	53.3	54.3	52.4	51.3	51.6	52.0	52.2	51.8	50.8	49.4	49.5	50.4

Loan claims purchased by Bayport Securitisation (RF) Ltd *

		% change MOM	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22
Loan claims purchased	R '000	(56.6%)	16 428	37 844	132 771	295 909	200 539	117 879	131 028	46 522	323 574	101 742	11 541	17 703
Number of loans purchased		(57.4%)	311	730	1 861	3 762	2 690	1 523	1 807	868	4 748	1 614	197	332
Average loan value purchased	Rand	1.9%	52 823	51 841	71 344	78 657	74 550	77 399	72 511	53 597	68 150	63 037	58 582	53 323
Average term of loans purchased	Months	(4.7%)	51.7	54.3	52.3	51.3	50.2	50.6	52.0	51.8	49.9	48.7	51.5	51.4

* Loans disbursed by the originator that are not sold to Bayport Tutari RF (Ltd) are purchased by the issuer. The claims purchased by Tutari will be sold periodically to the issuer and thus a consolidated view of all originations has been disclosed.

Statistics

Loans and advances by geographic location

Province	Cellular	Payroll	Debit order	Total
Eastern Cape	10%	8%	8%	8%
Free State	4%	2%	5%	3%
Gauteng	50%	47%	52%	51%
Kwazulu-Natal	11%	20%	11%	15%
Limpopo	3%	5%	4%	4%
Mpumulanga	4%	2%	4%	3%
Northern Cape	2%	0%	2%	1%
North-West	5%	14%	3%	8%
Western Cape	11%	2%	11%	7%
Grand Total	100%	100%	100%	100%

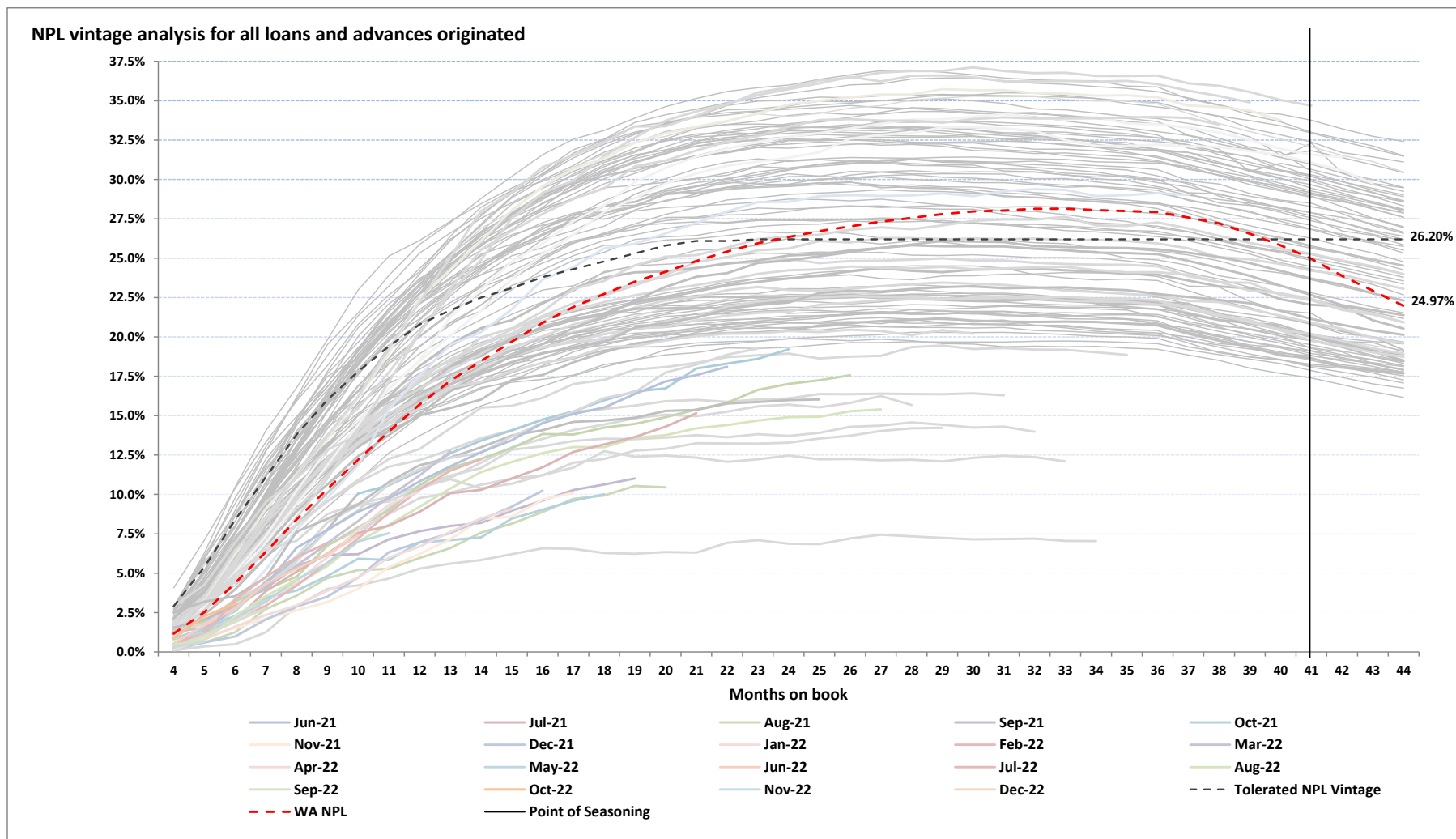
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Asset quality

	% change MOM	Mar 23 R'000	Feb 23 R'000	Jan 23 R'000	Dec 22 R'000	Nov 22 R'000	Oct 22 R'000	Sep 22 R'000	Aug 22 R'000	Jul 22 R'000	Jun 22 R'000	May 22 R'000	Apr 22 R'000
Gross loans and advances	(2.4%)	4 696 129	4 811 904	4 881 880	4 849 017	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363
Performing loans	(3.3%)	3 236 572	3 348 642	3 424 484	3 408 064	3 264 263	3 178 248	3 159 076	3 120 445	3 154 626	2 911 498	2 905 788	2 994 032
Non-performing loans	(0.3%)	1 459 557	1 463 262	1 457 396	1 440 953	1 448 291	1 466 260	1 476 723	1 500 382	1 521 030	1 551 527	1 557 719	1 592 331
Impairment provision													
Opening balance	(1.3%)	1 879 841	1 903 667	1 910 700	1 922 029	1 945 998	1 955 451	1 977 025	2 002 960	2 009 312	2 003 111	2 040 484	2 070 303
Bad debt written-off	(19.8%)	(41 417)	(51 632)	(36 317)	(59 542)	(55 454)	(45 497)	(56 993)	(49 125)	(44 468)	(37 518)	(66 285)	(60 079)
Provision raised	(4.5%)	26 546	27 806	29 284	48 213	31 485	36 044	35 419	23 190	38 116	43 719	28 912	30 260
Closing balance	(0.8%)	1 864 970	1 879 841	1 903 667	1 910 700	1 922 029	1 945 998	1 955 451	1 977 025	2 002 960	2 009 312	2 003 111	2 040 484

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Asset quality (continued)



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Asset quality (continued)

Reported under IFRS 9

Loans and advances distribution by contractual delinquency (CD)

	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22
	%	%	%	%	%	%	%	%	%	%	%	%
For all loans and advances originated												
0	63.9%	63.2%	63.3%	64.1%	64.5%	64.9%	65.2%	64.6%	64.0%	63.1%	63.1%	62.6%
1	3.2%	3.8%	4.2%	3.9%	3.7%	3.3%	3.0%	2.9%	3.0%	3.2%	3.1%	2.8%
2	2.8%	3.0%	2.8%	2.7%	2.7%	2.3%	2.3%	2.4%	2.5%	2.4%	2.2%	2.4%
3	2.6%	2.5%	2.4%	2.4%	2.2%	2.1%	2.0%	2.1%	2.0%	2.1%	2.2%	2.4%
4 +	27.5%	27.5%	27.3%	26.9%	26.9%	27.4%	27.5%	28.0%	28.5%	29.2%	29.4%	29.8%
For Bayport Securitisation (RF) Ltd												
0	59.4%	59.3%	60.0%	60.3%	59.7%	59.8%	59.8%	59.3%	59.1%	56.5%	56.9%	56.9%
1	3.5%	4.2%	4.5%	4.3%	4.1%	3.7%	3.4%	3.2%	3.3%	3.6%	3.4%	3.1%
2	3.1%	3.3%	3.0%	3.0%	3.0%	2.6%	2.6%	2.6%	2.7%	2.7%	2.4%	2.6%
3	2.9%	2.8%	2.6%	2.7%	2.5%	2.3%	2.3%	2.4%	2.3%	2.4%	2.4%	2.7%
4 +	31.1%	30.5%	29.9%	29.7%	30.7%	31.6%	31.9%	32.5%	32.5%	34.8%	34.9%	34.7%
Monthly loans and advances movement												
	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22
	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Opening balance	4 811 904	4 881 880	4 849 017	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363	4 684 585
Disbursements	16 428	37 844	132 771	295 909	200 539	117 879	131 028	46 522	323 574	101 742	11 541	17 703
Interest and other similar income	53 163	59 632	63 140	62 538	60 025	57 055	57 611	58 432	58 993	56 548	56 724	59 428
Non-interest revenue and other movements	(15 736)	(2 370)	(8 215)	(44 469)	(22 574)	(9 103)	(3 586)	306	(9 089)	(10 720)	(15 711)	(6 415)
Collections	(128 213)	(113 450)	(118 516)	(117 973)	(114 490)	(111 625)	(113 088)	(110 964)	(116 379)	(110 534)	(109 125)	(108 859)
Bad debt write-offs	(41 417)	(51 632)	(36 317)	(59 542)	(55 454)	(45 497)	(56 993)	(49 125)	(44 468)	(37 518)	(66 285)	(60 079)
Closing balance	4 696 129	4 811 904	4 881 880	4 849 017	4 712 554	4 644 508	4 635 799	4 620 827	4 675 656	4 463 025	4 463 507	4 586 363

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Liquidity and funding

	% change MOM	Mar 23 R'000	Feb 23 R'000	Jan 23 R'000	Dec 22 R'000	Nov 22 R'000	Oct 22 R'000	Sep 22 R'000	Aug 22 R'000	Jul 22 R'000	Jun 22 R'000	May 22 R'000	Apr 22 R'000
Funding													
Class A Notes (senior)	(4.2%)	2 224 829	2 322 216	2 322 216	2 417 157	2 417 157	2 282 864	2 282 864	2 362 604	2 362 604	2 362 604	2 043 932	2 043 932
Class B Notes (mezzanine)	0.0%	712 300	712 300	712 300	712 300	712 300	712 300	712 300	677 300	677 300	677 300	578 300	578 300
Other subordinated funding	(11.8%)	295 491	334 990	341 835	294 724	292 861	285 408	259 097	264 257	280 499	243 350	236 626	254 590
Total interest bearing liabilities	(4.1%)	3 232 620	3 369 506	3 376 351	3 424 181	3 422 318	3 280 572	3 254 261	3 304 161	3 320 403	3 283 253	2 858 859	2 876 822
Average cost of borrowings	1.9%	11.0%	10.8%	10.6%	10.4%	10.2%	10.0%	9.8%	9.7%	9.6%	9.6%	9.5%	9.5%
Cash and cash equivalents	(23.4%)	352 054	459 535	412 917	559 519	710 067	649 695	638 731	812 623	768 036	941 779	573 062	478 784

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Liquidity and funding (continued)

Instrument	Coupon rate	Class	Nominal amount at issue	Month end principal balance	Issue date	Maturity date
BAYA72	12.180%	A	510 700 000	510 700 000	01/04/2019	31/03/2026
BAYA74	3-month JIBAR plus 3.80%	A	125 000 000	37 759 770	01/07/2019	01/07/2024
BAYA80	3-month JIBAR plus 4.75%	A	100 000 000	9 355 148	30/06/2020	30/06/2023
BAYA82	3-month JIBAR plus 4.75%	A	70 000 000	12 879 396	30/09/2020	30/09/2023
BAYA85	3-month JIBAR plus 5.00%	A	142 500 000	62 500 000	30/11/2020	31/12/2023
BAYA87	3-month JIBAR plus 5.00%	A	172 561 038	172 561 038	31/03/2021	31/03/2024
BAYA88	3-month JIBAR plus 4.75%	A	175 000 000	63 235 837	31/03/2021	31/03/2024
BAYA89	3-month JIBAR plus 4.50%	A	65 000 000	29 013 822	30/06/2021	30/06/2024
BAYA90	3-month JIBAR plus 4.75%	A	140 000 000	140 000 000	30/06/2021	30/06/2024
BAYA91	3-month JIBAR plus 4.25%	A	6 000 000	6 000 000	30/06/2021	30/06/2023
BAYA92	3-month JIBAR plus 4.50%	A	75 000 000	75 000 000	30/09/2021	30/09/2024
BAYA93	3-month JIBAR plus 4.25%	A	80 000 000	42 346 986	30/09/2021	30/09/2024
BAYA94	3-month JIBAR plus 3.90%	A	374 000 000	289 477 351	30/06/2022	30/06/2025
BAYA95	3-month JIBAR plus 4.15%	A	100 000 000	100 000 000	30/06/2022	30/06/2025
BAYA96	3-month JIBAR plus 4.15%	A	40 000 000	40 000 000	30/06/2022	30/09/2025
BAYA97	3-month JIBAR plus 5.00%	A	91 500 000	91 500 000	30/06/2022	30/09/2025
BAYA98	3-month JIBAR plus 5.00%	A	100 000 000	100 000 000	30/06/2022	30/06/2026
BAYA99	3-month JIBAR plus 4.65%	A	62 500 000	62 500 000	30/09/2022	30/09/2027
BYA100	3-month JIBAR plus 4.40%	A	100 000 000	100 000 000	30/11/2022	30/09/2026
BYA101	3-month JIBAR plus 4.15%	A	100 000 000	100 000 000	30/11/2022	30/09/2025
BYA70U	3-month JIBAR plus 5.00%	A	100 000 000	100 000 000	31/03/2021	31/12/2023
BYA71U	3-month JIBAR plus 4.65%	A	80 000 000	80 000 000	30/09/2022	30/09/2027
Subtotal Class A notes			2 809 761 038	2 224 829 348		
BAYB13	3-month JIBAR plus 6.25%	B	100 000 000	100 000 000	01/10/2018	30/09/2023
BAYB15	3-month JIBAR plus 6.25%	B	9 000 000	9 000 000	01/10/2018	30/09/2023
BAYB16	3-month JIBAR plus 6.50%	B	48 000 000	48 000 000	10/10/2019	30/09/2024
BAYB21	3-month JIBAR plus 6.25%	B	10 000 000	10 000 000	30/09/2021	30/09/2024
BAYB22	3-month JIBAR plus 6.15%	B	35 000 000	35 000 000	30/06/2022	30/06/2025
BAYB23	3-month JIBAR plus 6.25%	B	70 000 000	70 000 000	30/06/2022	30/06/2026
BAYB24	3-month JIBAR plus 6.25%	B	120 000 000	120 000 000	30/09/2022	30/09/2024
BAYB25	3-month JIBAR plus 6.75%	B	320 300 000	320 300 000	30/11/2022	30/09/2025
Subtotal Class B notes			712 300 000	712 300 000		
Total			3 522 061 038	2 937 129 348		

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Covenant compliance

Financial covenants	Current requirement	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	2.4	2.2	2.1	2.8	2.4	2.1	2.0	1.9	2.2	2.1	2.3	2.3
Senior Debt Interest Cover Ratio	≥ 3.50 times	3.7	3.6	3.6	3.8	3.9	3.7	4.2	4.1	3.9	4.2	4.5	4.9
Senior Debt to Net Qualifying Asset Value	≤ 70.0%	65.8%	64.6%	64.6%	65.3%	65.2%	64.3%	64.8%	64.5%	64.6%	65.2%	62.6%	62.7%
Bad and Doubtful Debt Ratio	≤ 17.5%	9.9%	9.9%	10.0%	10.2%	10.5%	10.6%	10.6%	10.6%	10.4%	10.7%	10.5%	10.1%
Equity invested in the Company by the Originator	> 22.5%	32.1%	28.6%	28.7%	27.8%	29.8%	30.8%	30.5%	31.4%	31.8%	33.5%	33.5%	33.4%
Cellular Contracts as a % of the Portfolio	≤ 10.0%	0.9%	0.9%	0.9%	0.9%	1.0%	1.0%	1.0%	1.0%	1.0%	1.1%	1.1%	1.1%
Cash reserves	Current requirement	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22	Oct 22	Sep 22	Aug 22	Jul 22	Jun 22	May 22	Apr 22
Liquidity reserve (R'000)	≥ 250,000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
Arrears reserve													
Weighted NPLs as a percentage of the portfolio	≤ 26.2%	25.0%	25.4%	24.7%	24.3%	23.2%	22.6%	22.6%	22.7%	23.2%	22.5%	22.5%	22.9%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Asset performance reserve													
Collections ratio	≥ 80.75%	109.3%	109.0%	110.1%	111.5%	115.2%	115.7%	116.5%	118.3%	120.2%	120.0%	119.4%	120.5%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Reserved cash (R'000)		250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
Expected collections (6 month average) (R'000)		67 201	66 226	64 281	62 138	58 492	56 615	56 110	56 100	56 916	57 475	59 867	62 378
Actual receipts (6 month average) (R'000)		73 436	72 159	70 789	69 290	67 363	65 507	65 361	66 346	68 401	68 973	71 502	75 196
Capital redemption reserve (R'000)		2 967	1 933	1 000	-	-	10 586	-	162 258	116 008	66 000	56 389	26 250

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Glossary of terms

CD	Contractual delinquency = accumulated arrears / contractual instalment
MOB	Months on book
MoM	Months on month
YTD	Year to date
Non-performing loans	The balance outstanding of loans and advances with a contractual delinquency greater than three months excluding loans and advances with a contractual delinquency greater than three months where three consecutive receipts have been received in the three-month period preceding the measurement date
Non-performing loans ratio	Non-performing loans / Gross loans and advances
Provision coverage	Impairment provision / Gross loans and advances