

BAYPORT SECURITISATION (RF) LTD

# INVESTOR REPORT

OCTOBER 2023

*your future now*

**BAYPORT**  
FINANCIAL SERVICES

## Monthly Investor Report

Note: This report has been prepared in accordance with IFRS 9.

### Financial statistics for the period ended October 2023

		Oct 23	Sep 23	Aug 23	Jul 23	Jun 23	May 23	Apr 23	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22
<b>Performance ratios *</b>													
Total income as a % of ave gross loans and advances (excl. dividends)	%	17.2%	17.2%	17.2%	17.3%	17.4%	17.4%	17.4%	17.5%	17.5%	17.6%	17.6%	17.6%
Dividend income as a % of ave gross loans and advances	%	2.1%	2.1%	2.0%	1.9%	1.7%	1.7%	1.6%	1.6%	1.6%	1.6%	1.6%	1.7%
Total income as a % of ave gross loans and advances (incl. dividends)	%	19.3%	19.3%	19.2%	19.2%	19.1%	19.0%	19.0%	19.1%	19.1%	19.2%	19.2%	19.3%
Direct and indirect expenses to ave gross loans and advances	%	5.9%	5.9%	5.9%	5.9%	5.9%	5.8%	5.8%	5.8%	5.8%	5.8%	5.8%	5.8%
Direct and indirect expenses to total income (excl. dividends)	%	34.3%	34.3%	34.2%	34.0%	33.8%	33.6%	33.5%	33.3%	33.1%	32.8%	32.6%	32.7%
Direct and indirect expenses to total income (incl. dividends)	%	30.6%	30.6%	30.6%	30.7%	30.7%	30.7%	30.6%	30.4%	30.3%	30.1%	30.0%	29.9%
Return on assets (incl. dividends)	%	(0.2%)	(0.1%)	(0.0%)	(0.1%)	(0.2%)	(0.2%)	(0.1%)	0.0%	(3.0%)	(3.0%)	(2.9%)	(2.7%)
Gearing ratio	times	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.6
Interest margin	%	7.7%	7.8%	8.0%	8.3%	8.5%	8.7%	9.0%	9.2%	9.5%	9.7%	9.9%	10.1%
<b>Income statement extract</b>													
Interest income	R '000	64 122	62 459	63 092	64 356	62 193	62 469	60 887	66 872	59 052	67 746	70 728	65 386
Non-interest revenue (excl. dividends)	R '000	2 457	2 445	2 466	2 481	1 988	2 521	2 523	2 600	2 755	2 786	2 217	2 717
Dividend income	R '000	7 013	8 914	12 966	11 915	8 310	8 045	6 501	6 761	7 761	6 611	6 639	6 617
<b>Total income</b>	R '000	<b>73 592</b>	73 818	78 524	78 752	72 491	73 035	69 911	76 233	69 568	77 143	79 584	74 720
Interest expenses	R '000	(36 943)	(35 629)	(36 626)	(36 758)	(33 613)	(34 695)	(33 567)	(34 131)	(30 827)	(34 110)	(34 852)	(30 810)
Direct and indirect expenses	R '000	(21 689)	(22 561)	(22 253)	(22 943)	(22 793)	(22 621)	(22 676)	(23 263)	(23 961)	(24 242)	(22 440)	(23 002)
<b>Total expenses</b>	R '000	<b>(58 632)</b>	(58 190)	(58 879)	(59 701)	(56 406)	(57 316)	(56 243)	(57 394)	(54 788)	(58 352)	(57 292)	(53 812)

\* 12 months rolling average

## Monthly Investor Report

Financial statistics for the period ended October 2023 (continued)

		Oct 23	Sep 23	Aug 23	Jul 23	Jun 23	May 23	Apr 23	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22
<b>Asset and credit quality ratios</b>													
Gross loans and advances	R '000	4 494 102	4 555 657	4 551 784	4 614 981	4 598 778	4 506 238	4 588 744	4 696 129	4 811 904	4 881 880	4 849 017	4 712 554
Non-performing loans ("NPLs")	R '000	1 346 865	1 379 202	1 380 266	1 385 250	1 423 420	1 438 463	1 457 942	1 459 557	1 463 262	1 457 396	1 440 953	1 448 291
Carrying value of written off book	R '000	177 793	183 844	186 827	191 734	194 231	196 824	197 060	198 513	201 239	202 047	202 955	203 947
Impairment provision	R '000	1 725 265	1 742 485	1 754 145	1 775 853	1 791 781	1 815 502	1 840 343	1 864 970	1 879 841	1 903 667	1 910 700	1 922 029
Net loans and advances	R '000	2 946 629	2 997 016	2 984 467	3 030 862	3 001 228	2 887 560	2 945 460	3 029 672	3 133 302	3 180 259	3 141 271	2 994 472
Number of loans on book		85 317	86 791	87 265	88 936	89 517	89 377	91 313	93 238	95 305	96 950	97 152	96 112
Non-performing loans ratio	%	30.0%	30.3%	30.3%	30.0%	31.0%	31.9%	31.8%	31.1%	30.5%	29.9%	29.7%	30.7%
Provision coverage	%	38.4%	38.2%	38.5%	38.5%	39.0%	40.3%	40.1%	39.7%	39.1%	39.0%	39.4%	40.8%
<b>Funding and cash reserves</b>													
Interest bearing liabilities	R '000	3 314 536	3 450 355	3 262 055	3 268 378	3 284 526	3 192 393	3 192 144	3 232 620	3 369 506	3 376 351	3 424 181	3 422 318
Average cost of borrowings	%	12.6%	12.5%	12.3%	12.0%	11.8%	11.5%	11.3%	11.0%	10.8%	10.6%	10.4%	10.2%
Cash and cash equivalents	R '000	383 441	587 894	399 827	352 044	392 994	493 691	405 073	352 054	459 535	412 917	559 519	710 067

## Monthly Investor Report

### Origination

		% change MOM	Oct 23	Sep 23	Aug 23	Jul 23	Jun 23	May 23	Apr 23	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22
Disbursements	R '000	3.4%	<b>103 747</b>	100 335	123 423	118 789	126 410	100 113	70 824	93 555	81 019	60 874	76 623	115 164
Number of new loans		1.8%	<b>1 945</b>	1 910	2 267	2 134	2 371	1 963	1 485	1 795	1 631	1 291	1 626	2 200
Average loan value at acquisition	Rand	1.5%	<b>53 340</b>	52 532	54 443	55 665	53 315	51 000	47 693	52 120	49 675	47 152	47 124	52 347
Average term at acquisition	Months	(1.6%)	<b>52.2</b>	53.1	53.4	52.5	52.4	52.3	51.9	53.3	54.3	52.4	51.3	51.6

### Loan claims purchased by Bayport Securitisation (RF) Ltd \*

		% change MOM	Oct 23	Sep 23	Aug 23	Jul 23	Jun 23	May 23	Apr 23	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22
Loan claims purchased	R '000	(43.7%)	<b>55 623</b>	98 730	41 443	119 001	197 252	28 635	7 355	16 428	37 844	132 771	295 909	200 539
Number of loans purchased		(45.4%)	<b>828</b>	1 517	765	1 763	2 859	544	176	311	730	1 861	3 762	2 690
Average loan value purchased	Rand	3.2%	<b>67 177</b>	65 082	54 173	67 499	68 993	52 638	41 788	52 823	51 841	71 344	78 657	74 550
Average term of loans purchased	Months	(3.1%)	<b>50.1</b>	51.7	52.7	52.4	52.0	53.3	51.7	51.7	54.3	52.3	51.3	50.2

\* Loans disbursed by the originator that are not sold to Bayport Tutari RF (Ltd) are purchased by the issuer. The claims purchased by Tutari will be sold periodically to the issuer and thus a consolidated view of all originations has been disclosed.

### Statistics

#### Loans and advances by geographic location

Province	Cellular	Payroll	Debit order	Total
Eastern Cape	9%	8%	7%	8%
Free State	4%	2%	4%	3%
Gauteng	50%	44%	54%	49%
Kwazulu-Natal	10%	19%	11%	15%
Limpopo	4%	6%	4%	5%
Mpumulanga	4%	3%	4%	3%
Northern Cape	2%	0%	2%	1%
North-West	5%	15%	3%	9%
Western Cape	12%	3%	11%	7%
<b>Grand Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

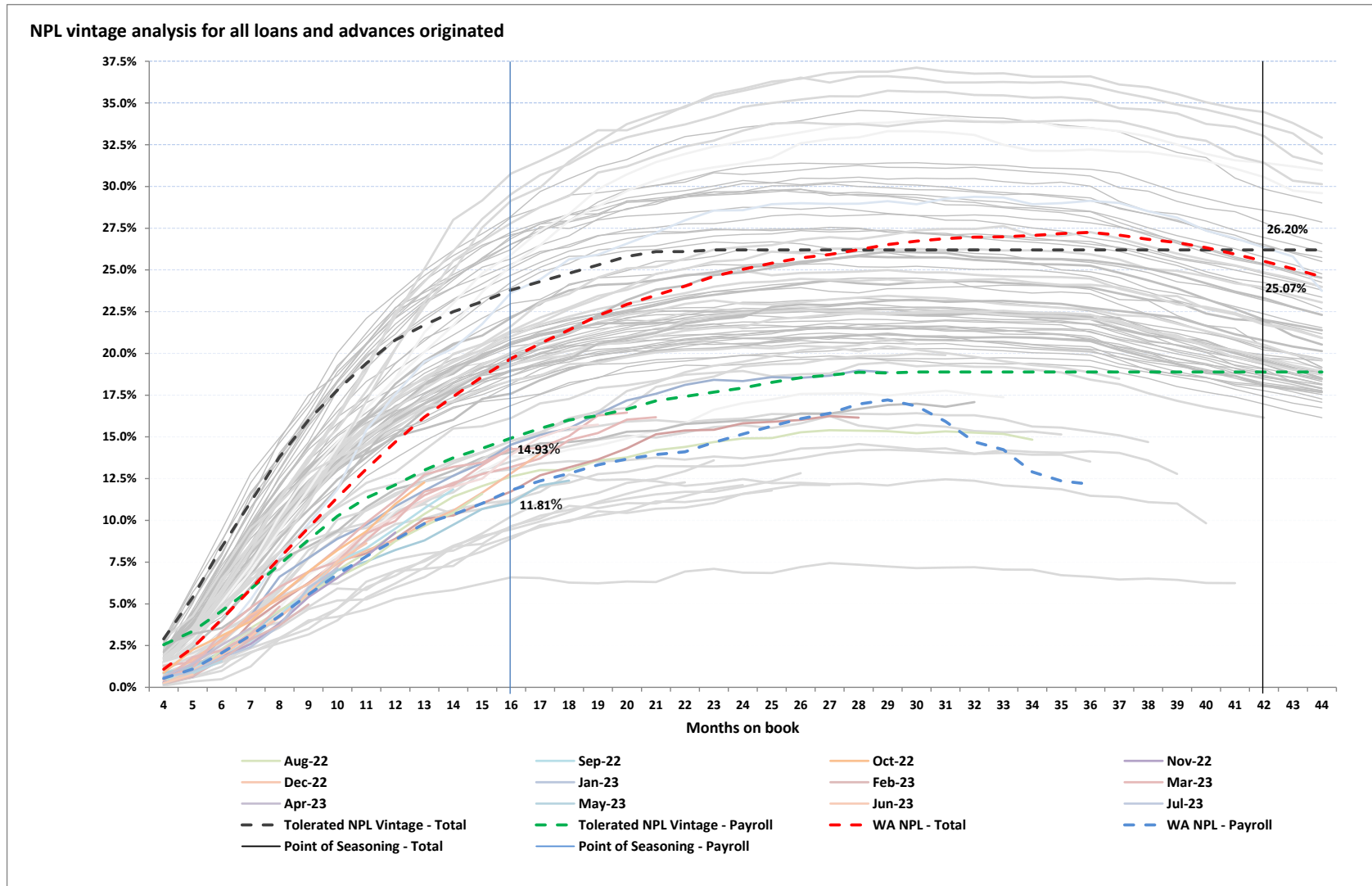
## Monthly Investor Report

### Asset quality

	% change MOM	Oct 23 R'000	Sep 23 R'000	Aug 23 R'000	Jul 23 R'000	Jun 23 R'000	May 23 R'000	Apr 23 R'000	Mar 23 R'000	Feb 23 R'000	Jan 23 R'000	Dec 22 R'000	Nov 22 R'000
<b>Gross loans and advances</b>	(1.4%)	<b>4 494 102</b>	4 555 657	4 551 784	4 614 981	4 598 778	4 506 238	4 588 744	4 696 129	4 811 904	4 881 880	4 849 017	4 712 554
Performing loans	(0.9%)	<b>3 147 237</b>	3 176 455	3 171 518	3 229 731	3 175 358	3 067 775	3 130 802	3 236 572	3 348 642	3 424 484	3 408 064	3 264 263
Non-performing loans	(2.3%)	<b>1 346 865</b>	1 379 202	1 380 266	1 385 250	1 423 420	1 438 463	1 457 942	1 459 557	1 463 262	1 457 396	1 440 953	1 448 291
<b>Impairment provision</b>													
Opening balance	(0.7%)	<b>1 742 485</b>	1 754 145	1 775 853	1 791 781	1 815 502	1 840 343	1 864 970	1 879 841	1 903 667	1 910 700	1 922 029	1 945 998
Bad debt written-off	1.6%	<b>(46 009)</b>	(45 282)	(45 828)	(44 492)	(56 290)	(51 874)	(49 861)	(41 417)	(51 632)	(36 317)	(59 542)	(55 454)
Provision raised	(14.4%)	<b>28 789</b>	33 622	24 120	28 564	32 569	27 033	25 234	26 546	27 806	29 284	48 213	31 485
Closing balance	(1.0%)	<b>1 725 265</b>	1 742 485	1 754 145	1 775 853	1 791 781	1 815 502	1 840 343	1 864 970	1 879 841	1 903 667	1 910 700	1 922 029

# Monthly Investor Report

## Asset quality (continued)



## Monthly Investor Report

### Asset quality (continued)

#### Reported under IFRS 9

#### Loans and advances distribution by contractual delinquency (CD)

	Oct 23	Sep 23	Aug 23	Jul 23	Jun 23	May 23	Apr 23	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22
	%	%	%	%	%	%	%	%	%	%	%	%
<b>For all loans and advances originated</b>												
0	66.9%	66.1%	66.1%	65.9%	64.6%	64.1%	64.0%	63.9%	63.2%	63.3%	64.1%	64.5%
1	3.2%	3.2%	3.0%	3.0%	3.3%	3.3%	3.3%	3.2%	3.8%	4.2%	3.9%	3.7%
2	2.4%	2.3%	2.4%	2.6%	2.7%	2.6%	2.6%	2.8%	3.0%	2.8%	2.7%	2.7%
3	2.1%	2.3%	2.4%	2.3%	2.3%	2.5%	2.4%	2.6%	2.5%	2.4%	2.4%	2.2%
4 +	25.4%	26.1%	26.1%	26.2%	27.1%	27.5%	27.7%	27.5%	27.5%	27.3%	26.9%	26.9%
	<b>Oct 23</b>	Sep 23	Aug 23	Jul 23	Jun 23	May 23	Apr 23	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22
	%	%	%	%	%	%	%	%	%	%	%	%
<b>For Bayport Securitisation (RF) Ltd</b>												
0	61.6%	61.3%	61.4%	61.6%	60.1%	59.1%	59.0%	59.4%	59.3%	60.0%	60.3%	59.7%
1	3.5%	3.5%	3.2%	3.2%	3.6%	3.6%	3.6%	3.5%	4.2%	4.5%	4.3%	4.1%
2	2.6%	2.5%	2.5%	2.7%	2.8%	2.7%	2.9%	3.1%	3.3%	3.0%	3.0%	3.0%
3	2.3%	2.4%	2.6%	2.5%	2.5%	2.7%	2.7%	2.9%	2.8%	2.6%	2.7%	2.5%
4 +	30.0%	30.3%	30.3%	30.0%	31.0%	31.9%	31.8%	31.1%	30.5%	29.9%	29.7%	30.7%
	<b>Oct 23</b>	Sep 23	Aug 23	Jul 23	Jun 23	May 23	Apr 23	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22
	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
<b>Monthly loans and advances movement</b>												
Opening balance	4 555 657	4 551 784	4 614 981	4 598 778	4 506 238	4 588 744	4 696 129	4 811 904	4 881 880	4 849 017	4 712 554	4 644 508
Disbursements	55 623	98 730	41 443	119 001	197 252	28 635	7 355	16 428	37 844	132 771	295 909	200 539
Interest and other similar income	54 361	55 818	54 379	53 221	55 328	53 234	56 576	53 163	59 632	63 140	62 538	60 025
Non-interest revenue and other movements	(7 963)	7 000	5 493	1 258	10 556	6 030	(1 815)	(15 736)	(2 370)	(8 215)	(44 469)	(22 574)
Collections	(117 567)	(112 393)	(118 684)	(112 784)	(114 306)	(118 531)	(119 640)	(128 213)	(113 450)	(118 516)	(117 973)	(114 490)
Bad debt write-offs	(46 009)	(45 282)	(45 828)	(44 492)	(56 290)	(51 874)	(49 861)	(41 417)	(51 632)	(36 317)	(59 542)	(55 454)
Closing balance	4 494 102	4 555 657	4 551 784	4 614 981	4 598 778	4 506 238	4 588 744	4 696 129	4 811 904	4 881 880	4 849 017	4 712 554

## Monthly Investor Report

### Liquidity and funding

	% change MOM	Oct 23 R'000	Sep 23 R'000	Aug 23 R'000	Jul 23 R'000	Jun 23 R'000	May 23 R'000	Apr 23 R'000	Mar 23 R'000	Feb 23 R'000	Jan 23 R'000	Dec 22 R'000	Nov 22 R'000
<b>Funding</b>													
Class A Notes (senior)	(3.2%)	<b>2 328 689</b>	2 404 866	2 304 866	2 304 866	2 304 866	2 224 829	2 224 829	2 224 829	2 322 216	2 322 216	2 417 157	2 417 157
Class B Notes (mezzanine)	(14.2%)	<b>661 300</b>	770 300	712 300	712 300	712 300	712 300	712 300	712 300	712 300	712 300	712 300	712 300
Other subordinated funding	17.9%	<b>324 547</b>	275 189	244 889	251 212	267 360	255 264	255 015	295 491	334 990	341 835	294 724	292 861
Total interest bearing liabilities	(3.9%)	<b>3 314 536</b>	3 450 355	3 262 055	3 268 378	3 284 526	3 192 393	3 192 144	3 232 620	3 369 506	3 376 351	3 424 181	3 422 318
Average cost of borrowings	1.3%	<b>12.6%</b>	12.5%	12.3%	12.0%	11.8%	11.5%	11.3%	11.0%	10.8%	10.6%	10.4%	10.2%
Cash and cash equivalents	(34.8%)	<b>383 441</b>	587 894	399 827	352 044	392 994	493 691	405 073	352 054	459 535	412 917	559 519	710 067



## Monthly Investor Report

### Liquidity and funding (continued)

Instrument	Coupon rate	Class	Nominal amount at issue	Month end principal balance	Issue date	Maturity date
BAYA74	3-month JIBAR plus 3.80%	A	125 000 000	23 259 089	01/07/2019	01/07/2024
BAYA87	3-month JIBAR plus 5.00%	A	172 561 038	172 561 038	31/03/2021	31/03/2024
BAYA88	3-month JIBAR plus 4.75%	A	175 000 000	32 274 056	31/03/2021	31/03/2024
BAYA89	3-month JIBAR plus 4.50%	A	65 000 000	17 759 973	30/06/2021	30/06/2024
BAYA90	3-month JIBAR plus 4.75%	A	140 000 000	140 000 000	30/06/2021	30/06/2024
BAYA92	3-month JIBAR plus 4.50%	A	75 000 000	75 000 000	30/09/2021	30/09/2024
BAYA93	3-month JIBAR plus 4.25%	A	80 000 000	28 782 702	30/09/2021	30/09/2024
BAYA94	3-month JIBAR plus 3.90%	A	374 000 000	229 980 707	30/06/2022	30/06/2025
BAYA95	3-month JIBAR plus 4.15%	A	100 000 000	100 000 000	30/06/2022	30/06/2025
BAYA96	3-month JIBAR plus 4.15%	A	40 000 000	40 000 000	30/06/2022	30/09/2025
BAYA97	3-month JIBAR plus 4.15%	A	91 500 000	91 500 000	30/06/2022	30/09/2025
BAYA98	3-month JIBAR plus 4.15%	A	100 000 000	100 000 000	30/06/2022	30/06/2026
BAYA99	3-month JIBAR plus 4.65%	A	62 500 000	62 500 000	30/09/2022	30/09/2027
BYA100	3-month JIBAR plus 4.40%	A	100 000 000	100 000 000	30/11/2022	30/09/2026
BYA101	3-month JIBAR plus 4.15%	A	100 000 000	100 000 000	30/11/2022	30/09/2025
BYA102	3-month JIBAR plus 4.40%	A	75 000 000	75 000 000	30/06/2023	30/06/2027
BYA103	3-month JIBAR plus 4.15%	A	162 500 000	162 500 000	29/09/2023	30/09/2026
BYA104	3-month JIBAR plus 4.15%	A	15 000 000	14 268 476	30/06/2023	30/06/2027
BYA105	3-month JIBAR plus 3.90%	A	20 000 000	18 602 911	30/06/2023	30/06/2026
BYA106	14.040%	A	255 500 000	255 500 000	29/09/2023	30/09/2028
BYA107	14.890%	A	253 200 000	253 200 000	29/09/2023	30/09/2030
BYA70U	3-month JIBAR plus 5.00%	A	100 000 000	100 000 000	31/03/2021	31/03/2024
BYA71U	3-month JIBAR plus 4.65%	A	80 000 000	80 000 000	30/09/2022	30/09/2027
BYA72U	3-month JIBAR plus 4.65%	A	56 000 000	56 000 000	30/06/2023	30/06/2028
<b>Subtotal Class A notes</b>			<b>2 817 761 038</b>	<b>2 328 688 952</b>		
BAYB16	3-month JIBAR plus 6.50%	B	48 000 000	48 000 000	10/10/2019	30/09/2024
BAYB21	3-month JIBAR plus 6.25%	B	10 000 000	10 000 000	30/09/2021	30/09/2024
BAYB22	3-month JIBAR plus 6.15%	B	35 000 000	35 000 000	30/06/2022	30/06/2025
BAYB23	3-month JIBAR plus 6.15%	B	70 000 000	70 000 000	30/06/2022	30/06/2026
BAYB24	3-month JIBAR plus 6.25%	B	120 000 000	120 000 000	30/09/2022	30/09/2024
BAYB25	3-month JIBAR plus 6.75%	B	378 300 000	378 300 000	30/11/2022	30/09/2025
<b>Subtotal Class B notes</b>			<b>661 300 000</b>	<b>661 300 000</b>		
<b>Total</b>			<b>3 479 061 038</b>	<b>2 989 988 952</b>		

## Monthly Investor Report

### Covenant compliance

	Current requirement	Oct 23	Sep 23	Aug 23	Jul 23	Jun 23	May 23	Apr 23	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22
<b>Financial covenants</b>													
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	2.5	2.1	2.2	2.0	2.1	2.1	2.3	2.4	2.2	2.1	2.8	2.4
Senior Debt Interest Cover Ratio	≥ 3.0 times	3.2	3.5	3.5	3.5	3.7	3.5	3.6	3.7	3.6	3.6	3.8	3.9
Senior Debt to Net Qualifying Asset Value	≤ 72.5%	69.9%	67.1%	68.1%	68.1%	67.9%	65.8%	66.4%	65.8%	64.6%	64.6%	65.3%	65.2%
Bad and Doubtful Debt Ratio	≤ 15.0%	9.6%	9.4%	9.5%	9.5%	9.8%	10.1%	10.0%	9.9%	9.9%	10.0%	10.2%	10.5%
Equity invested in the Company by the Originator	> 22.5%	31.3%	29.7%	29.3%	29.2%	30.4%	31.6%	31.3%	32.1%	28.6%	28.7%	27.8%	29.8%
Cellular Contracts as a % of the Portfolio	≤ 10.0%	0.8%	0.8%	0.8%	0.8%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	1.0%
<b>Cash reserves</b>													
	Current requirement	Oct 23	Sep 23	Aug 23	Jul 23	Jun 23	May 23	Apr 23	Mar 23	Feb 23	Jan 23	Dec 22	Nov 22
Liquidity reserve (R'000)	≥ 250,000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
Arrears reserve - Total Portfolio													
Weighted NPLs as a percentage of the Total portfolio	≤ 26.2%	25.1%	25.6%	25.6%	25.6%	25.3%	24.1%	24.5%	25.0%	25.4%	24.7%	24.3%	23.2%
Reserve required (R'000)	-	-	-	-	-	-	-	-	-	-	-	-	-
Arrears reserve - Payroll Portfolio													
Weighted NPLs as a percentage of the Payroll portfolio	≤ 18.89%	11.8%	11.7%										
Reserve required (R'000)	-	-	-										
Asset performance reserve													
Collections ratio	≥ 80.75%	110.6%	111.5%	113.6%	112.3%	111.6%	109.6%	109.3%	109.3%	109.0%	110.1%	111.5%	115.2%
Reserve required (R'000)	-	-	-	-	-	-	-	-	-	-	-	-	-
Reserved cash (R'000)		250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000	250 000
Expected collections (6 month average) (R'000)		60 102	60 502	61 052	62 696	64 969	67 103	67 904	67 201	66 226	64 281	62 138	58 492
Actual receipts (6 month average) (R'000)		66 500	67 486	69 357	70 382	72 536	73 520	74 210	73 436	72 159	70 789	69 290	67 363
Capital redemption reserve (R'000)		42 398	-	110 972	81 436	53 289	40 122	20 317	2 967	1 933	1 000	-	-

## Monthly Investor Report

### Glossary of terms

<b>CD</b>	Contractual delinquency = accumulated arrears / contractual instalment
<b>MOB</b>	Months on book
<b>MoM</b>	Months on month
<b>YTD</b>	Year to date
<b>Non-performing loans</b>	The balance outstanding of loans and advances with a contractual delinquency greater than three months excluding loans and advances with a contractual delinquency greater than three months where three consecutive receipts have been received in the three-month period preceding the measurement date
<b>Non-performing loans ratio</b>	Non-performing loans / Gross loans and advances
<b>Provision coverage</b>	Impairment provision / Gross loans and advances